

# Cisco

## Exam Questions 700-760

Cisco Security Architecture for Account Managers



#### NEW QUESTION 1

For what does ACI provide a single point of support?

- A. automation
- B. management
- C. orchestration
- D. visibility

**Answer:** D

#### NEW QUESTION 2

What is used to reduce attack surfaces?

- A. Access
- B. Remediation
- C. Segmentation
- D. Device trust

**Answer:** C

#### NEW QUESTION 3

What is the primary customer challenge caused by the wide variety of security solution providers on the market?

- A. Finding a low-cost option
- B. Determining the single best security product
- C. Contacting all providers for information
- D. Finding the right provider to offer the best value

**Answer:** D

#### NEW QUESTION 4

What are two factors that influence customer IoT conversations'? (Choose two)

- A. Maturity
- B. Detection
- C. Motivation
- D. Protection
- E. Prevention

**Answer:** AC

#### NEW QUESTION 5

Which two products empower customers to create secure next-gen networks? (Choose two.)

- A. AMP
- B. ISE
- C. ACI
- D. SD-Access
- E. MFA

**Answer:** CD

#### NEW QUESTION 6

What are two of the key benefits of the Opportunity Incentive Program? (Choose two.)

- A. Supports a focus on the customer lifecycle
- B. Facilitates rapid quoting to decrease time to market
- C. Incentivizes partner-driven opportunity creation efforts
- D. Reinforces partner demand-generation capabilities
- E. Strengthens customer success management

**Answer:** BD

#### NEW QUESTION 7

Which two security risks are created by legacy approaches to networking? (Choose two.)

- A. network downtime
- B. user vulnerability
- C. access points
- D. slow containment
- E. large attack surface

**Answer:** DE

**NEW QUESTION 8**

Which two benefits of streamlined management does Cisco provide? (Choose two.)

- A. Unified management across multiple services
- B. Siloed systems
- C. Consolidated security monitoring
- D. Centralized management
- E. Device access control

**Answer:** AD

**NEW QUESTION 9**

Which two security areas are part of Cisco's web solutions? (Choose two.)

- A. URL Filtering
- B. Web Security
- C. Email Security
- D. Identity & Access Control
- E. Malware Protection

**Answer:** AB

**NEW QUESTION 10**

What are three main areas of the Cisco Security Portfolio? (Choose three.)

- A. Firewalls
- B. Advanced Threat
- C. Cloud Security
- D. Roaming Security
- E. IoT Security
- F. Voice & Collaboration

**Answer:** BCE

**NEW QUESTION 10**

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