

# Exam Questions Platform-App-Builder

Salesforce Certified Platform App Builder (SP19)

<https://www.2passeasy.com/dumps/Platform-App-Builder/>



#### NEW QUESTION 1

- (Exam Topic 1)

Universal Container wants to display a message when a case needs follow up. What can be used to display different text on the case record depending on the number of days a case is opened?

- A. Formula Field
- B. Workflow Update
- C. Case Process
- D. Lightning Process Builder

**Answer:** A

#### NEW QUESTION 2

- (Exam Topic 1)

What is the capability of schema Builder? Choose 2 Answers

- A. Showing selected objects on the page.
- B. Editing custom settings
- C. Viewing page layout in a new window
- D. Creating a new record type

**Answer:** AC

#### NEW QUESTION 3

- (Exam Topic 1)

Universal Container needs to add an additional recipient to a workflow email alert that is fired from the case object. What type of field could be added to the case object to allow the additional desired recipient on the email alert? Choose 2 Answers

- A. Formula field
- B. Email Field
- C. Text Field
- D. Lookup field

**Answer:** BC

#### NEW QUESTION 4

- (Exam Topic 1)

Which rule can be configured for the Opportunity object? Choose 2 answers

- A. Escalation Rule
- B. Workflow Rule
- C. Validation Rule
- D. Assignment Rule

**Answer:** BC

#### NEW QUESTION 5

- (Exam Topic 1)

Universal Containers is rolling out a new customer service process. Customer service managers will need to edit cases for their subordinates, but not cases for other groups. Managers and users should be able to view all cases. What is the recommended solution to configure this? Choose 2 answers

- A. Create standard role hierarchies
- B. Set organization-wide sharing defaults to public read/only.
- C. Create criteria-based sharing rules.
- D. Set organization-wide sharing defaults to private.

**Answer:** AB

#### NEW QUESTION 6

- (Exam Topic 1)

When should Unmanaged packages be created? Choose 2 answers

- A. Deploying from a Developer Edition environment.
- B. Publishing an application for sale on the AppExchange.
- C. Migrating of components from sandbox to production
- D. Distributing open-source projects on AppExchange

**Answer:** AD

#### NEW QUESTION 7

- (Exam Topic 1)

Universal Containers has two teams: Sales and Services. Both teams interact with the same records. Sales users use ten fields on the Account record. Services users use three of the same fields as the Sales team, but also have five of their own, which the sales team does not use. What is the minimum configuration necessary to meet this requirement?

- A. One profile, two record types, one page layout
- B. Two profiles, two record types, two page layouts
- C. One profile, one record type, one page layout.
- D. Two profiles, one record type, two page layouts

**Answer:** B

#### NEW QUESTION 8

- (Exam Topic 1)

Universal Containers provides access to Salesforce for their sales, service and marketing teams. Management wants to ensure that when users log in, their home tab provides access to links and documentation that are specifically relevant to their job function. How can this requirement be met?

- A. Create separate home page custom components and layouts; assign to users by role.
- B. Create separate home page custom components and layouts; assign to users by profile
- C. Expose specific elements within a home page custom component determined by role.
- D. Expose specific elements within a home page custom components determined by profile.

**Answer:** B

#### NEW QUESTION 9

- (Exam Topic 1)

In order to delete the Opportunities, Universal Containers would like sales reps to submit requests for approval from their sales manager. What can be used to meet these requirements?

- A. Approval Process with Time-Dependent workflow action.
- B. Approval Process with Apex Trigger.
- C. Two-step Approval process.
- D. Process Builder with Submit for Approval action

**Answer:** C

#### NEW QUESTION 10

- (Exam Topic 1)

The customer service team at Universal containers uses a custom Project object to track their customer projects. An App builder needs to create a relationship between the project object and the related client Account record. A private sharing model is in place for both Accounts and projects. Which statement is true when creating an Account lookup field on the Project object? Choose 2 answers

- A. The account lookup field on the project record can be made optional.
- B. Cross-object field updates between the Project and Account records are not supported
- C. Users can only delete Accounts if they have access to related projects records
- D. The account record can include roll-up summary field with data from the project records

**Answer:** AC

#### NEW QUESTION 10

- (Exam Topic 1)

A new custom object is being created with a private sharing setting. The business wants to share individual records with specific people or group of people on a case by case basis. What options does the business user have to manually share individual records? Choose 3 answers

- A. Public Groups
- B. Permission Sets
- C. Roles
- D. Profiles
- E. Users

**Answer:** ACE

#### NEW QUESTION 15

- (Exam Topic 1)

At Universal Containers, multiple departments utilize the Case object for different purposes. Some users submit cases for IT and HR requests. Other users provide customer support with case records. How can an App Builder enable different users to see different fields, based on the case type?

- A. Create different case record types for IT, HR and Customer Support
- B. Assign different page layouts to each record type by profile.
- C. Create different case field sets for IT, HR and Customer Support
- D. Assign different field sets by profile.
- E. Create different case record types for IT, HR and Customer Support
- F. Assign different page layouts to each record type by role.
- G. Create different case field sets for IT, HR and Customer Support
- H. Assign different field sets by role.

**Answer:** A

#### NEW QUESTION 19

- (Exam Topic 1)

Universal Containers is setting up salesforce for the first time. Management wants the sales and marketing teams to have different navigation names in the salesforce1 mobile app. Which option is available to an app builder to satisfy the requirement?

- A. Create sales and marketing profiles to ensure read access to different objects
- B. Create roles for sales and marketing and assign a custom homepage layout for each role.
- C. Create mobile navigation menus for both the sales and marketing profiles.
- D. Create public groups for sales and marketing and create mobile navigation menus for each group.

**Answer:** A

#### NEW QUESTION 22

- (Exam Topic 1)

An app builder wants to show groups as the last navigation menu item in the salesforce1 mobile app. however, the app builder is not able to select groups as one of the items on the drop-down menu. What could cause this?

- A. Groups is showing up in the recent section and not in the navigation menu
- B. Groups is not included in the selecteCreate a criteria based sharing rule using the projects department that grd list for the navigation menu
- C. Groups is included in the smart search items but not on the navigation menu
- D. Groups cannot be the last item in the navigation menu.

**Answer:** C

#### Explanation:

Groups Appears for organizations that have Chatter enabled. If you don't add this item to the navigation men groups are automatically included in the set of Smart Search Items instead and the Groups item is available from the Recent section.

[https://developer.salesforce.com/docs/atlas.en-us.salesforce1.meta/salesforce1/customize\\_s1\\_nav\\_about.htm](https://developer.salesforce.com/docs/atlas.en-us.salesforce1.meta/salesforce1/customize_s1_nav_about.htm)

#### NEW QUESTION 25

- (Exam Topic 1)

Which statement is true for embedding a Visualforce page in a page Layout. Choose 2 Answers

- A. Visualforce Pages on a field set have attributes for width and height.
- B. Visualforce Pages can be placed anywhere in the page layout.
- C. Visualforce Pages on a page layout have attributes for width and height
- D. Visualforce Pages can only be place in the Visualforce section in a page layout.

**Answer:** BC

#### NEW QUESTION 30

- (Exam Topic 1)

Representatives at Universal Containers use Salesforce to record information for leads. When new prospects are added, an outbound message is sent to SAP with lead's information. Which automation process will accomplish this without writing any code?

- A. Create a process using Lightning Process Builder to send the outbound message.
- B. Create a Workflow Rule with an outbound message as the action
- C. Use Visual Workflow to create a wizard that will send an outbound message.
- D. Design an Approval Process that sends an outbound message upon arrival.

**Answer:** B

#### NEW QUESTION 33

- (Exam Topic 1)

Universal containers wants to provide a different view for its users when they access an Account record in Salesforce1 instead of the standard web version. How can this be accomplished? Choose 2 answers

- A. By adding a mobile layout and assigning it to a profile.
- B. By adding quick actions in the publisher section.
- C. By adding actions in the Salesforce1 action bar section.
- D. By adding Visualforce page to the mobile cards section

**Answer:** AD

#### NEW QUESTION 34

- (Exam Topic 1)

A custom field contains a feedback score which is on a scale of one to five. End users would like a visual indicator of one to five stars based on the number found in the feedback score custom field. How can this visual indicator be displayed?

- A. Use a custom formula field.
- B. Use a custom image field.
- C. Use a custom number field.
- D. Use a custom text field

**Answer:** A

#### NEW QUESTION 37

- (Exam Topic 1)

Universal Containers would like to show different picklist values to different groups of user in a custom picklist field. What should be configured?

- A. Permission sets
- B. Field-level security

- C. Record Types
- D. Page Layouts

**Answer:** C

**NEW QUESTION 42**

- (Exam Topic 1)

Universal Containers conduct evaluations of their sales reps using a custom object consisting of numerical scores and executive comments. The company wants to ensure that only the sales reps, and their manager's executive can view the rep's evaluation record but the reps should not be able to view the executive comment field on their review. How can these requirement be met?

- A. Use a private sharing model granting record access using hierarchy; manage field access with record types and field-level security
- B. Use a private sharing model granting record access using custom setting; manage field access with page layouts and field level security
- C. Use a private sharing model granting record access using hierarchy; manage field access with field-level security
- D. Use a private sharing model granting record access using custom setting; manage field access with record types and page layouts

**Answer:** C

**NEW QUESTION 43**

- (Exam Topic 1)

Universal Containers has separated business requirements for consumer and Business Opportunities. The sales team work with both types of Opportunities. The app builder created two record types on the Opportunity Object. Which action can now be performed? Choose 2 answers

- A. Prevent access to secure data fields by sales process.
- B. Specify a different page layout by sales process.
- C. Enable field validation by sales process.
- D. Create unique Opportunity stages by sales process.

**Answer:** BC

**NEW QUESTION 45**

- (Exam Topic 1)

Universal Containers needs the ability to generate contract documents. All the data required for a contract resides in a custom object. What is the recommended solutions?

- A. Enable the contract feature and create a custom Contract template based on the Standard template.
- B. Store a template in the static resources and configure the Action Link Template to use it.
- C. Create the HTML template for contracts and store it in the Public Folder.
- D. Select and install an AppExchange product to meet the contract generation needs.

**Answer:** D

**NEW QUESTION 48**

- (Exam Topic 1)

What salesforce functionality is ignored when processing field updates in workflow rules and approval processes? Choose 3 answers

- A. Validation Rules
- B. Decimal Places and Character Limits
- C. Record Type Picklist Value Assignments
- D. Multiple Currencies
- E. Field Level Security

**Answer:** ACE

**NEW QUESTION 53**

- (Exam Topic 1)

What metadata changes can be made directly in a production environment without deploying from sandbox? Choose 2 answers

- A. Apex Triggers
- B. Visualforce Pages
- C. Validation Rules
- D. Apex Classes

**Answer:** BC

**NEW QUESTION 56**

- (Exam Topic 1)

The App Builder at Universal Containers has been asked to ensure that the Amount field is populated when the stage is set to Closed Won. What can be used to meet this requirement?

- A. Validation Rule
- B. Lightning Process Builder
- C. Workflow
- D. Approval Process

**Answer:** C

#### NEW QUESTION 58

- (Exam Topic 1)

Universal Containers has created the custom objects Candidate and Interview in Salesforce to track candidates and interviews respectively. The company wants to track the total number of interviews a candidate has gone through on the candidate record without writing any code. How can app builder accomplish this requirements? Choose 2 answers

- A. Use a roll-up summary field on the candidate record to show the total number of interviews.
- B. Use a master-detail relationship between the Candidate and the Interview objects.
- C. Use a lookup relationship between the Candidate and Interview objects
- D. Use a formula field on the candidate record to show the total number of interviews

**Answer:** AB

#### NEW QUESTION 63

- (Exam Topic 1)

Universal Containers wants to standardize their business logic. They want to ensure that the workflow order is guaranteed to be the same each time. Which feature can be used to accomplish this? Choose 2 answers.

- A. Lightning Process Builder
- B. Workflow
- C. Chatter Actions
- D. Visual Workflow

**Answer:** AD

#### NEW QUESTION 66

- (Exam Topic 1)

An app builder has been asked to provide users a way to identify a contact's "preferred contact method" directly on the contact record. users need to be able to identify whether a phone number or an email, is the contact's preferred communication method. Which field type will allow the app builder to accomplish this with the fewest fields possible?

- A. Formula
- B. Checkboxes
- C. Picklist
- D. Email

**Answer:** C

#### NEW QUESTION 69

- (Exam Topic 1)

An app Builder creates an Account validation rule on the Industry field that will throw an error if the length of the field is longer than 6 characters. Another App Builder creates a workflow rule with a field update that sets the Industry field to Technology whenever the Billing City field is set to San Francisco. What will happen the next time a sales person saves an Account with a Billing City of San Francisco?

- A. The record will save and the Industry field will change to Technology
- B. The record will not save and the validation rule's error message will be displayed
- C. The record will not save and no error message will be displayed
- D. The record will save but the Industry field will not change to Technology

**Answer:** A

#### NEW QUESTION 74

- (Exam Topic 1)

What is the capability of a schema builder? Choose 2 answers

- A. To update description of standard and custom objects.
- B. To modify custom field help text on standard objects
- C. To create new look-up or master-detail object relationship
- D. To enable field history tracking on standard objects.

**Answer:** BC

#### NEW QUESTION 79

- (Exam Topic 1)

An App Builder is loading the data into salesforce. To link the new records back to the legacy system, a field will be used to track the legacy ID on the account object. For future data loads this ID will be used when upserting records. Which field attribute should be selected? Choose 2 answers

- A. Unique
- B. Required
- C. External ID
- D. Text (encrypted)

**Answer:** AC

#### NEW QUESTION 83

- (Exam Topic 1)

What type of field can be used to filter a Report Chart that has been added to a Page Layout?

- A. Name Field
- B. Formula Field
- C. Matching ID Field
- D. Standard Field

**Answer:** C

#### NEW QUESTION 88

- (Exam Topic 1)

What is a true statement in regards to managing access to reports and dashboards? Choose 2 answers

- A. Users with the "Manage Public Reports" permission can organize reports by creating custom report folders and sending invitations to users to access them.
- B. Users must have certain permissions to access public, hidden, or shared folder.
- C. Users with the "Manage Public Reports" and "Create and Customize Reports" permissions can create custom reports that all users can view.
- D. Users that want to grant access to personal folders can manually share a personal folder with a user or public group.

**Answer:** AC

#### NEW QUESTION 90

- (Exam Topic 1)

User at Universal Containers needs to be able to quickly create a contact record from the Account record's Chatter feed. How should the App Builder enable the functionality?

- A. By creating a custom "Create a Record" Action on the Account.
- B. By creating a custom "Detail Page" Button on the Account.
- C. By creating a custom "Detail Page" Button on the Contract.
- D. By creating a custom "Create a Record" Action on the Contract

**Answer:** A

#### NEW QUESTION 95

- (Exam Topic 1)

Which setting is available to customize Salesforce1 mobile app for branding? Choose 3 answers

- A. Header and search bar color.
- B. The image on loading page
- C. Background color on loading page.
- D. Notification and search icon
- E. Action bar color

**Answer:** ABC

#### NEW QUESTION 100

- (Exam Topic 1)

When a user creates an Account report, the user does not see Industry as an available field in the report builder. However, this same user is able to see it in the Account page layout What scenario would cause this?

- A. The user uses a custom report type which does not include the Industry field.
- B. The Industry field has no record values in the Account.
- C. The Industry field is not enabled for the particular record type
- D. The user does not have Industry field visibility in the field – level security

**Answer:** A

#### NEW QUESTION 104

- (Exam Topic 1)

Universal Containers uses a custom object to track Site Visits. When the status of a Site Visit is changed from "In Progress" to "On Hold", the business wants the Site visit owner to be automatically assigned to an "On Hold" queue. Which capability can be used to accomplish this?

- A. Apex Trigger
- B. Action
- C. Assignment Rule
- D. Visual Workflow

**Answer:** C

#### NEW QUESTION 109

- (Exam Topic 1)

Universal containers is importing 1000 records into Salesforce. They want to avoid any duplicate records from being created during the import. How can these requirements be met?

- A. Include a column in the import file that has either record names, Salesforce IDs, or external IDs that can be used to match records.
- B. When importing the file, select the "Prevent Duplicates" option on the last step of the Import Wizard and import the file.
- C. After importing all of the custom objects, run a duplicate check report, export the record to a CSV File, and run a mass delete to purge any duplicates.
- D. After importing all of the custom objects, review all records created and manually merge or delete and duplicate record

**Answer:** A

**NEW QUESTION 113**

- (Exam Topic 1)

When an opportunity close date is delayed by more than 60 days, the manager and the VP sales must approve the change. How can this requirement be met? Choose 2 answers

- A. Build an approval process that requires unanimous approval from the manager and VP of sales.
- B. Create a workflow rule that checks for close date less than 60 days and add an email alert.
- C. Create a lightning process builder flow that submits the record for an approval process
- D. Build a validation rule that does not allow a user to save the opportunity record.

**Answer:** AC

**NEW QUESTION 116**

- (Exam Topic 1)

An app builder would like to streamline the user experience by reflecting summarized calculations of specific fields on various objects. Which field types could be used in roll-up summary fields to accomplish this? Choose 3 answers

- A. Currency
- B. Percent
- C. Date
- D. Checkbox
- E. Time

**Answer:** ABC

**NEW QUESTION 121**

- (Exam Topic 1)

Universal Containers has a requirement that an Opportunity should have a field showing the value of its associated account's billing state. This value should not change after the Opportunity has been created. What is the recommended solution to configure this automation behavior?

- A. Formula Field
- B. Workflow
- C. Roll-up-summary field
- D. Apex

**Answer:** B

**NEW QUESTION 124**

- (Exam Topic 1)

A custom field on an account is used to track finance information about a customer. Only members of the Finance Team have access to this field. However, the business wants to allow one customer service agent, who is assigned the customer service profile, read-only access to this field for special circumstances. What is the recommended solution to grant the customer service agent access to the field?

- A. Create a permission set that allows read-only access to the field via Field Level Security and assign it to the agent.
- B. Create a new profile to allow for read-only access to the field via Field Level Security and assign it to the agent
- C. Update the Customer Service Profile already assigned to the agent to allow for read-only access to the field via Field Level Security
- D. Update the custom field's Field Level Security in setup to allow the agent read-only access to the field.

**Answer:** A

**NEW QUESTION 126**

.....

## THANKS FOR TRYING THE DEMO OF OUR PRODUCT

Visit Our Site to Purchase the Full Set of Actual Platform-App-Builder Exam Questions With Answers.

We Also Provide Practice Exam Software That Simulates Real Exam Environment And Has Many Self-Assessment Features. Order the Platform-App-Builder Product From:

<https://www.2passeasy.com/dumps/Platform-App-Builder/>

## Money Back Guarantee

### **Platform-App-Builder Practice Exam Features:**

- \* Platform-App-Builder Questions and Answers Updated Frequently
- \* Platform-App-Builder Practice Questions Verified by Expert Senior Certified Staff
- \* Platform-App-Builder Most Realistic Questions that Guarantee you a Pass on Your FirstTry
- \* Platform-App-Builder Practice Test Questions in Multiple Choice Formats and Updatesfor 1 Year