Platform-App-Builder Dumps

Salesforce Certified Platform App Builder (SP19)

https://www.certleader.com/Platform-App-Builder-dumps.html

NEW QUESTION 1
- (Exam Topic 1)
What is the capability of schema Builder? Choose 2 Answers

A. Showing selected objects on the page.
B. Editing custom settings
C. Viewing page layout in a new window
D. Creating a new record type

Answer: AC

NEW QUESTION 2
- (Exam Topic 1)
Universal Containers has deployed custom tabs through change sets, without including the profiles, to production (enterprise edition). Which statement is true in regards to the visibility of custom tabs?

A. Custom tabs are exposed for all users
B. Custom tabs are hidden for all users
C. Custom tabs are default off for all users
D. Custom tabs are default on for all users

Answer: B

NEW QUESTION 3
- (Exam Topic 1)
Universal Containers provide access to Salesforce for their sales, service and marketing teams. Management wants to ensure that when user login, their home tab provides access to links and documentation that are specifically relevant to their job function. How can this requirement be met?

A. Create separate home page custom components and layouts; assign to user by role.
B. Expose specific elements within a home page custom component determined by profile.
C. Create separate home page custom components and layouts; assign to user by profile.
D. Expose specific elements within a home page custom component determined by role.

Answer: C

NEW QUESTION 4
- (Exam Topic 1)
Universal container has a custom object for shipping information. They have to ship to both businesses and consumers. They need to show additional values in the custom field called insurance type for business shipping records. How can this be set up?

A. Use Record type with single page layout.
B. Create multiple picklist fields on the object
C. Use record types with multiple page layout
D. Create a multi-select pick-list field.

Answer: D

NEW QUESTION 5
- (Exam Topic 1)
In order to delete the Opportunities, Universal Containers would like sales reps to submit requests for approval from their sales manager. What can be used to meet these requirements?

A. Approval Process with Time-Dependent workflow action.
B. Approval Process with Apex Trigger.
C. Two-step Approval process.
D. Process Builder with Submit for Approval action

Answer: C

NEW QUESTION 6
- (Exam Topic 1)
At Universal Containers, multiple departments utilize the Case object for different purposes. Some users submit cases for IT and HR requests. Other users provide customer support with case records. How can an App Builder enable different users to see different fields, based on the case type?

A. Create different case record types for IT, HR and Customer Suppor
B. Assign different page layouts to each record type by profile.
C. Create different case field sets for IT, HR and Customer Suppor
D. Assign different field sets by profile.
E. Create different case record types for IT, HR and Customer Suppor
F. Assign different page layouts to each record type by role.
G. Create different case field sets for IT, HR and Customer Suppor
H. Assign different field sets by role.

Answer: A

NEW QUESTION 7
- (Exam Topic 1)
Universal Containers would like to embed a chart of all related Opportunities, by stage, on the Account detail page. Which type of report should the App Builder create to add to the Account page layout?

A. A summary report on the Opportunity object.
B. A summary report on the Account object.
C. A tabular report on the Account object.
D. A tabular report on the Opportunity object.

Answer: A

NEW QUESTION 8
- (Exam Topic 1)
An app builder wants to show groups as the last navigation menu item in the salesforce1 mobile app. however, the app builder is not able to select groups as one of the items on the drop-down menu. What could cause this?

A. Groups is showing up in the recent section and not in the navigation menu
B. Groups is not included in the selecteCreate a criteria based sharing rule using the projects department that grd list for the navigation menu
C. Groups is included in the smart search items but not on the navigation menu
D. Groups cannot be the last item in the navigation menu.

Answer: C

Explanation:
Groups Appears for organizations that have Chatter enabled. If you don't add this item to the navigation men groups are automatically included in the set of Smart Search Items instead and the Groups item is available from the Recent section.
https://developer.salesforce.com/docs/atlas.en-us.salesforce1.meta/salesforce1/customize_s1_nav_about.htm

NEW QUESTION 9
- (Exam Topic 1)
A manager wants to calculate the number of days since an account was last contacted through email. Which field type should be used to accomplish this?

A. Formula
B. Number
C. Roll-up Summary
D. Date

Answer: A

NEW QUESTION 10
- (Exam Topic 1)
Universal containers wants to provide a different view for its users when they access an Account record in Salesforce1 instead of the standard web version. How can this be accomplished? Choose 2 answers

A. By adding a mobile layout and assigning it to a profile.
B. By adding quick actions in the publisher section.
C. By adding actions in the Salesforce1 action bar section.
D. By adding Visualforce page to the mobile cards section

Answer: AD

NEW QUESTION 10
- (Exam Topic 1)
A custom field contains a feedback score which is on a scale of one to five. End users would like a visual indicator of one to five stars based on the number found in the feedback score custom field. How can this visual indicator be displayed?

A. Use a custom formula field.
B. Use a custom image field.
C. Use a custom number field.
D. Use a custom text field

Answer: A

NEW QUESTION 13
- (Exam Topic 1)
The Director of Customer Service wants to know when agents are overwhelmed with high-priority items in the support queue. The Director wants to receive a notification when a new case is open with the status of "New" for more than four business hours. Which automation process could be used to accomplish this? Choose 2 answers

A. Escalation rules
B. Visual workflow
C. Lightning Process Builder
D. Scheduled Apex

Answer: AC

NEW QUESTION 17
- (Exam Topic 1)
Sales representatives want to capture custom Feedback record details related to each Account. The sales reps want to accomplish this with minimal clicks on the Salesforce1 mobile application. What is the recommended solution to meet this requirement? Choose 2 answers.

A. Create predefined values for most of the fields.
B. Create a global action on Account.
C. Create a feedback object as a parent of Account
D. Create an object-specific action on Account

Answer: AD

NEW QUESTION 19
- (Exam Topic 1)
Universal Containers stores invoices in SAP. Users want to view invoice data on the related Account records in Salesforce. How can this be achieved? Choose 2 answers

A. Create a custom Invoice object and connect to SAP using Data Loader.
B. Create an external object connected to an invoice table in SAP.
C. Use SAP data export functions to load data directly in Salesforce
D. Connect to an OData Publisher Service for SAP databases

Answer: BD

NEW QUESTION 24
- (Exam Topic 1)
Which statement is true about an external id field? Choose 2 answers

A. The field must be unique since duplicates are not allowed within salesforce
B. The field can be unique based on case-sensitive or case-insensitive values.
C. The field must contain at least one number and at least one letter
D. The field contains unique records identifiers from a system outside of salesforce

Answer: AD

NEW QUESTION 26
- (Exam Topic 1)
Universal container manages internal projects by department using a custom object called projects. Only employees in the project's respective department should have view access to all of the department's project records. If an employee changes job roles and moves to another department, the employee should no longer have access to the projects within their former department. How can these requirements be met, assuming the organization-wide default for projects is set to private? Choose 2 answers

A. Create a criteria based sharing rule using the projects department that grants access to users by permission set.
B. Create a criteria based sharing rule using the projects department that grants access to users by roles.
C. Create a criteria based sharing rule using the projects department that grants access to users by public groups.
D. Create a criteria based sharing rule using the projects department that grants access to users by profiles

Answer: BC

NEW QUESTION 28
- (Exam Topic 1)
What is a true statement in regards to creating custom report types?

A. When the primary object is a custom object and is deleted, then the report type and any reports created from it must be deleted manually.
B. The detail object in a master- detail relationship cannot be added as a secondary object on a custom report type
C. Once a report type is saved with a standard or custom primary object, the primary object cannot be changed for that report type.
D. Any object can be chosen unless the object is no visible to the person creating the report type through security settings

Answer: C

NEW QUESTION 33
- (Exam Topic 1)
Universal Containers conduct evaluations of their sales reps using a custom object consisting of numerical scores and executive comments. The company wants to ensure that only the sales reps, and their manager's executive can view the rep's evaluation record but the reps should not be able to view the executive comment field on their review. How can these requirement be met?

A. Use a private sharing model granting record access using hierarchy; manage field access with record types and field-level security
B. Use a private sharing model granting record access using custom setting; manage field access with page layouts and field level security
C. Use a private sharing model granting record access using hierarchy; manage field access with field-level security
D. Use a private sharing model granting record access using custom setting; manage field access with record types and page layouts

Answer: C

NEW QUESTION 36
- (Exam Topic 1)
Universal Containers needs the ability to generate contract documents. All the data required for a contract resides in a custom object. What is the recommended solutions?

A. Enable the contract feature and create a custom Contract template based on the Standard template.
B. Store a template in the static resources and configure the Action Link Template to use it.
C. Create the HTML template for contracts and store it in the Public Folder.
D. Select and install an AppExchange product to meet the contract generation needs.

Answer: D

NEW QUESTION 40
- (Exam Topic 1)
A custom object named Assignment has a private sharing setting that grants access using hierarchies. The organization has a role hierarchy where the "Specialist" role reports to a "Manager" role which reports to a "Director" role. The director role is at the top of the role hierarchy. A user who is the manager role creates a new Assignment record. Who can send this record?

A. The record owner and the directors in their hierarchy.
B. The record owner and those above the specialist role in their hierarchy
C. The record owner and the managers in their hierarchy
D. The record owner and the specialists in their hierarchy

Answer: A

NEW QUESTION 41
- (Exam Topic 1)
A divisional manager wants to add a chart into a page layout Which report format can be used as the source report to accomplish this? Choose 2 answers.

A. Matrix format with a chart.
B. Joined format with a chart.
C. Tabular format with a chart.
D. Summary format with a chart.

Answer: AD

NEW QUESTION 44
- (Exam Topic 1)
What is a use case for approval processes? Choose 2 answers.

A. Approve expense reports automatically when less than $50.
B. Update the PTO record field with the user's manager.
C. Require the CFO to review the salary range for all job offers.
D. Ensure an opportunity that has at least one product added.

Answer: AC

NEW QUESTION 46
- (Exam Topic 1)
The App Builder at Universal Containers has been asked to ensure that the Amount field is populated when the stage is set to Closed Won. What can be used to meet this requirement?

A. Validation Rule
B. Lightning Process Builder
C. Workflow
D. Approval Process

Answer: C

NEW QUESTION 49
- (Exam Topic 1)
Universal Containers has created the custom objects Candidate and Interview in Salesforce to track candidates and interviews respectively. The company wants to track the total number of interviews a candidate has gone through on the candidate record without writing any code. How can app builder accomplish this requirements? Choose 2 answers

A. Use a roll-up summary field on the candidate record to show the total number of interviews.
B. Use a master-detail relationship between the Candidate and the Interview objects.
C. Use a lookup relationship between the Candidate and Interview objects
D. Use a formula field on the candidate record to show the total number of interviews

Answer: AB

NEW QUESTION 52
- (Exam Topic 1)
Which capability allows an app builder to grant object-level access? Choose 2 answers

A. Assigning a user a Profile that allows Read access to an object
B. Assigning a user a Permission Set that allows for Read and Edit access to an object
C. Assigning a user a Public Group that allows for Read and Edit access to an object
D. Assigning a user a Role that allows Read access to an object.

Answer: AB

NEW QUESTION 57
- (Exam Topic 1)
What type of field can be referenced by a Roll-up Summary field using SUM? Choose 3 answers

A. Formula
B. Currency
C. Number
D. Percent
E. Date

Answer: BCD

NEW QUESTION 62
- (Exam Topic 1)
Universal Containers sales reps can modify fields on an opportunity until it is closed. Only the sales operation team can modify the post closed follow-up dates and post closed follow-up comments fields. How can these requirements be met?

A. Use record types with field sets and restrict editing fields using field-level security.
B. Use field-level security on page layouts to restrict editing fields
C. Use multiple record types, page layouts and profiles.
D. Use field level security to mark fields as read only on the sales profile

Answer: B

NEW QUESTION 64
- (Exam Topic 1)
Which statement is true about field update actions from workflow rules and approval processes? Choose 2 answers

A. Field update with "re-evaluate workflow rules" selected can cause a recursive loop if the updated field is included in a workflow.
B. Field update are not available on currency field if the organization uses multi-currency.
C. Field updates to records based on workflow rules and approval processes do not trigger validation rules
D. Field updates are tracked in the history related list of a record regardless of whether or not History tracking is set for those fields.

Answer: AC

NEW QUESTION 69
- (Exam Topic 1)
An app builder has been asked to provide users a way to identify a contact's "preferred contact method" directly on the contact record. users need to be able to identify whether a phone number or an email, is the contact's preferred communication method. Which field type will allow the app builder to accomplish this with the fewest fields possible?

A. Formula
B. Checkboxes
C. Picklist
D. Email

Answer: C

NEW QUESTION 73
- (Exam Topic 1)
What is the capability of a schema builder? Choose 2 answers

A. To update description of standard and custom objects.
B. To modify custom field help text on standard objects
C. To create new look-up or master-detail object relationship
D. To enable field history tracking on standard objects.

Answer: BC

NEW QUESTION 78
- (Exam Topic 1)
An App Builder is loading the data into salesforce. To link the new records back to the legacy system, a field will be used to track the legacy ID on the account object. For future data loads this ID will be used when upserting records. Which field attribute should be selected? Choose 2 answers

A. Unique
B. Required
C. External ID
D. Text (encrypted)

Answer: AC

NEW QUESTION 80
- (Exam Topic 1)
When a user creates an Account report, the user does not see Industry as an available field in the report builder. However, this same user is able to see it in the Account page layout What scenario would cause this?

A. The user uses a custom report type which does not include the Industry field.
B. The Industry field has no record values in the Account.
C. The Industry field is not enabled for the particular record type
D. The user does not have Industry field visibility in the field – level security

Answer: A

NEW QUESTION 85
- (Exam Topic 1)
Universal Containers uses a custom object to track Site Visits. When the status of a Site Visit is changed from "In Progress" to "On Hold", the business wants the Site visit owner to be automatically assigned to an "On Hold" queue. Which capability can be used to accomplish this?

A. Apex Trigger
B. Action
C. Assignment Rule
D. Visual Workflow

Answer: C

NEW QUESTION 88
- (Exam Topic 1)
Universal containers is importing 1000 records into Salesforce. They want to avoid any duplicate records from being created during the import. How can these requirements be met?

A. Include a column in the import file that has either record names, Salesforce IDs, or external IDs that can be used to match records.
B. When importing the file, select the "Prevent Duplicates" option on the last step of the Import Wizard and import the file.
C. After importing all of the custom objects, run a duplicate check report, export the record to a CSV File, and run a mass delete to purge any duplicates.
D. After importing all of the custom objects, review all records created and manually merge or delete and duplicate record

Answer: A

NEW QUESTION 89
- (Exam Topic 1)
The director of marketing has asked the app builder to create a formula field that tracks how many days have elapsed since a contact was sent a marketing communication. The director is only interested in whole units. Which function should be used to calculate the difference?

A. Datevalue()
B. Now()
C. Date()
D. Today()

Answer: D

NEW QUESTION 94
- (Exam Topic 1)
When configuring a record type, an App Builder can configure the available value of a picklist field for the page layout. Which opportunity standard field is available to be configured directly in the Opportunity record type? Choose 2 answers

A. Forecast Category
B. Lead Source
C. Type
D. Stage

Answer: BC

NEW QUESTION 98
- (Exam Topic 1)
What is a true statement regarding roll-up summary fields? Choose 2 answers

A. Roll-up summary fields can only be created on the master of a master-detail relationship.
B. The roll-up summary field inherits the field – level security of the child object
C. Changes to the value of a roll-up summary field column of roll-up summary filters.
D. Multi-select picklist fields can be used in the field column of roll-up summary filters.

Answer: AB

NEW QUESTION 103
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