Salesforce

Exam Questions Platform-App-Builder

Salesforce Certified Platform App Builder (SP19)

NEW QUESTION 1
- (Exam Topic 1)
Which rule can be configured for the Opportunity object? Choose 2 answers

A. Escalation Rule
B. Workflow Rule
C. Validation Rule
D. Assignment Rule

Answer: BC

NEW QUESTION 2
- (Exam Topic 1)
Which type of relationship can be defined with external objects? Choose 2 Answers

A. Cross Organizational Look-up
B. External Look-Up
C. External Master-Detail
D. Indirect Look-Up

Answer: BD

NEW QUESTION 3
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The CRM Manager at Universal Containers has requested that a custom text field be converted to a picklist in order to promote better data hygiene. What needs to be considered before changing the field type? Choose 2 answers

A. Existing list views that reference the field may be deleted.
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NEW QUESTION 4
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Answer: B

NEW QUESTION 5
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When should Unmanaged packages be created? Choose 2 answers

A. Deploying from a Developer Edition environment.
B. Publishing an application for sale on the AppExchange.
C. Migrating of components from sandbox to production
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Answer: AD

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B. Create multiple picklist fields on the object
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NEW QUESTION 7
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NEW QUESTION 30
- (Exam Topic 1)
Universal Containers would like to show different picklist values to different groups of user in a custom picklist field. What should be configured?

A. Permission sets
B. Field-level security
C. Record Types
D. Page Layouts

Answer: C

NEW QUESTION 32
- (Exam Topic 1)
Where can a custom button be placed? Choose 3 answers

A. On the User Object
B. On the Custom List View
C. On a Person Account
D. On a related list
E. On a Web-to-Case form

Answer: BCD

NEW QUESTION 34
- (Exam Topic 1)
Universal Containers stores invoices in SAP. Users want to view invoice data on the related Account records in Salesforce. How can this be achieved? Choose 2 answers

A. Create a custom Invoice object and connect to SAP using Data Loader.
B. Create an external object connected to an invoice table in SAP.
C. Use SAP data export functions to load data directly in Salesforce
D. Connect to an OData Publisher Service for SAP databases

Answer: BD

NEW QUESTION 36
- (Exam Topic 1)
Which statement is true about an external id field? Choose 2 answers

A. The field must be unique since duplicates are not allowed within salesforce
B. The field can be unique based on case-sensitive or case-insensitive values.
C. The field must contain at least one number and at least one letter
D. The field contains unique records identifiers from a system outside of salesforce

Answer: AD

NEW QUESTION 40
- (Exam Topic 1)
A sales manager would like to look at an account record and view charts of all of the related open opportunities. Closed/won opportunities, and open cases. How many report charts can be added to the account page layout to meet this requirement?

A. 3
B. 2
C. 1
D. 4

Answer: B

NEW QUESTION 44
- (Exam Topic 1)
Universal container manages internal projects by department using a custom object called projects. Only employees in the project's respective department should have view access to all of the department's project records. If an employee changes job roles and moves to another department, the employee should no longer have access to the projects within their former department. How can these requirements be met, assuming the organization-wide default for projects is set to private? Choose 2 answers

A. Create a criteria based sharing rule using the projects department that grants access to users by permission set.
B. Create a criteria based sharing rule using the projects department that grants access to users by roles.
C. Create a criteria based sharing rule using the projects department that grants access to users by public groups.
D. Create a criteria based sharing rule using the projects department that grants access to users by profiles

Answer: BC

NEW QUESTION 45
- (Exam Topic 1)
What is a true statement in regards to creating custom report types?

A. When the primary object is a custom object and is deleted, then the report type and any reports created from it must be deleted manually.
B. The detail object in a master- detail relationship cannot be added as a secondary object on a custom report type
C. Once a report type is saved with a standard or custom primary object, the primary object cannot be changed for that report type.
D. Any object can be chosen unless the object is no visible to the person creating the report type through security settings

Answer: C

NEW QUESTION 50
- (Exam Topic 1)
What is a feature that can extend record access beyond the organization-wide defaults? Choose 2 Answers

A. Public or private groups.
B. Criteria-based sharing rules.
C. Owner-based sharing rules.
D. Dynamic role hierarchy

Answer: BC

NEW QUESTION 55
- (Exam Topic 1)
Universal Containers needs the ability to generate contract documents. All the data required for a contract resides in a custom object. What is the recommended solutions?

A. Enable the contract feature and create a custom Contract template based on the Standard template.
B. Store a template in the static resources and configure the Action Link Template to use it.
C. Create the HTML template for contracts and store it in the Public Folder.
D. Select and install an AppExchange product to meet the contract generation needs.

Answer: D

NEW QUESTION 59
- (Exam Topic 1)
A custom object named Assignment has a private sharing setting that grants access using hierarchies. The organization has a role hierarchy where the "Specialist" role reports to a "Manager" role which reports to a "Director" role. The director role is at the top of the role hierarchy. A user who is the manager role creates a new Assignment record. Who can send this record?

A. The record owner and the directors in their hierarchy.
B. The record owner and those above the specialist role in their hierarchy
C. The record owner and the managers in their hierarchy
D. The record owner and the specialists in their hierarchy

Answer: A

NEW QUESTION 61
- (Exam Topic 1)
Universal Containers would like to automatically assign a specific permission set to new users. How can this requirement be met? Choose 2 Answers

A. Create an approval process on the User object to assign a permission set
B. Create a flow on the user object to assign a permission set.
C. Create a lightning process on the user object to launch a flow.
D. Create a workflow rule on the User object to assign a permission set.

Answer: BC

NEW QUESTION 63
- (Exam Topic 1)
A divisional manager wants to add a chart into a page layout Which report format can be used as the source report to accomplish this? Choose 2 answers.

A. Matrix format with a chart.
B. Joined format with a chart.
C. Tabular format with a chart.
D. Summary format with a chart.

Answer: AD

NEW QUESTION 67
- (Exam Topic 1)
What metadata changes can be made directly in a production environment without deploying from sandbox? Choose 2 answers

A. Apex Triggers
B. Visualforce Pages
C. Validation Rules
D. Apex Classes

Answer: BC

NEW QUESTION 71
- (Exam Topic 1)
Universal Containers would like to collaborate with its customers within Salesforce, and has decided to enable the "Allow Customer Invitations" Chatter setting.
What permission is granted to Customers when invited to Chatter Group?

A. The ability to invite members to groups of which they are a member
B. The ability to @mention accounts of which they are a contact.
C. The ability to request access to public groups
D. The ability to interact with members of their groups

Answer: D

NEW QUESTION 72
- (Exam Topic 1)
What is a use case for approval processes? Choose 2 answers.

A. Approve expense reports automatically when less than $50.
B. Update the PTO record field with the user's manager.
C. Require the CFO to review the salary range for all job offers.
D. Ensure an opportunity that has at least one product added.

Answer: AC

NEW QUESTION 77
- (Exam Topic 1)
The App Builder at Universal Containers has been asked to ensure that the Amount field is populated when the stage is set to Closed Won. What can be used to meet this requirement?

A. Validation Rule
B. Lightning Process Builder
C. Workflow
D. Approval Process

Answer: C

NEW QUESTION 82

- (Exam Topic 1)
Universal Containers has created the custom objects Candidate and Interview in Salesforce to track candidates and interviews respectively. The company wants to track the total number of interviews a candidate has gone through on the candidate record without writing any code. How can app builder accomplish this requirements? Choose 2 answers

A. Use a roll-up summary field on the candidate record to show the total number of interviews.
B. Use a master-detail relationship between the Candidate and the Interview objects.
C. Use a lookup relationship between the Candidate and Interview objects
D. Use a formula field on the candidate record to show the total number of interviews

Answer: AB

NEW QUESTION 85
- (Exam Topic 1)
Which capability allows an app builder to grant object-level access? Choose 2 answers

A. Assigning a user a Profile that allows Read access to an object
B. Assigning a user a Permission Set that allows for Read and Edit access to an object
C. Assigning a user a Public Group that allows for Read and Edit access to an object
D. Assigning a user a Role that allows Read access to an object.

Answer: AB

NEW QUESTION 87
- (Exam Topic 1)
What type of field can be referenced by a Roll-up Summary field using SUM? Choose 3 answers

A. Formula
B. Currency
C. Number
D. Percent
E. Date

Answer: BCD

NEW QUESTION 90
- (Exam Topic 1)
An app builder has been asked to provide users a way to identify a contact's "preferred contact method" directly on the contact record. users need to be able to identify whether a phone number or an email, is the contact's preferred communication method. Which field type will allow the app builder to accomplish this with the fewest fields possible?

A. Formula
B. Checkboxes
C. Picklist
D. Email

Answer: C

NEW QUESTION 91
- (Exam Topic 1)
Universal Containers has purchased a Lightning Component on the AppExchange. Where can that component be utilized. Choose 2 answers

A. Visual Workflow
B. Salesforce1 Mobile App
C. Lightning Process Builder
D. Standalone Lightning App

Answer: BD

NEW QUESTION 94
- (Exam Topic 1)
What is the capability of a schema builder? Choose 2 answers

A. To update description of standard and custom objects.
B. To modify custom field help text on standard objects
C. To create new look-up or master-detail object relationship
D. To enable field history tracking on standard objects.

Answer: BC

NEW QUESTION 96
- (Exam Topic 1)
What type of field can be used to filter a Report Chart that has been added to a Page Layout?

A. Name Field
B. Formula Field
C. Matching ID Field

D. Standard Field

Answer: C

NEW QUESTION 98
- (Exam Topic 1)
Universal Containers uses a custom object to track Site Visits. When the status of a Site Visit is changed from "In Progress" to "On Hold", the business wants the Site visit owner to be automatically assigned to an "On Hold" queue. Which capability can be used to accomplish this?

A. Apex Trigger
B. Action
C. Assignment Rule
D. Visual Workflow

Answer: C

NEW QUESTION 102
- (Exam Topic 1)
Universal containers is importing 1000 records into Salesforce. They want to avoid any duplicate records from being created during the import. How can these requirements be met?

A. Include a column in the import file that has either record names, Salesforce IDs, or external IDs that can be used to match records.
B. When importing the file, select the "Prevent Duplicates" option on the last step of the Import Wizard and import the file.
C. After importing all of the custom objects, run a duplicate check report, export the record to a CSV File, and run a mass delete to purge any duplicates.
D. After importing all of the custom objects, review all records created and manually merge or delete and duplicate record

Answer: A

NEW QUESTION 103
- (Exam Topic 1)
When an opportunity close date is delayed by more than 60 days, the manager and the VP sales must approve the change. How can this requirement be met? Choose 2 answers

A. Build an approval process that requires unanimous approval from the manager and VP of sales.
B. Create a workflow rule that checks for close date less that 60 days and add an email alert.
C. Create a lightning process builder flow that submits the record for an approval process
D. Build a validation rule that does not allow a user to save the opportunity record.

Answer: AC

NEW QUESTION 105
- (Exam Topic 1)
At Universal Containers, the VP of Service has requested a visual indicator flag on each case, based on the case priority. High-priority cases should be flagged red, medium-priority should be flagged yellow, and low-priority cases should be flagged green. Which formula would accomplish this requirement? Choose 2 answers

A. CASE(Priority, "Low", "img/samples/flag_green.gif", "Medium", "img/samples/flag_yellow.gif", "High", "img/samples/flag_red.gif", "/s.gif")
B. IMAGE(IF(ISPICKVAL(Priority, "Low"), "img/samples/flag_green.gif", IF(ISPICKVAL(Priority, "Medium"), "img/samples/flag_yellow.gif", IF(ISPICKVAL(Priority, "High"),"img/samples/flag_red.gif"))), "Priority Flag")
C. IF(ISPICKVAL(Priority, "Low"), "img/samples/flag_green.gif", IF(ISPICKVAL(Priority, "Medium"), "img/samples/flag_yellow.gif", IF(ISPICKVAL(Priority, "High"), "img/samples/flag_red.gif", "/s.gif")))
D. IMAGE(CASE(Priority, "Low", "img/samples/flag_green.gif", "Medium", "img/samples/flag_yellow.gif", "High", "img/samples/flag_red.gif", "Priority Flag")

Answer: BD

NEW QUESTION 108
- (Exam Topic 1)
An app builder would like to streamline the user experience by reflecting summarized calculations of specific fields on various objects. Which field types could be used in roll-up summary fields to accomplish this? Choose 3 answers

A. Currency
B. Percent
C. Date
D. Checkbox
E. Time

Answer: ABC

NEW QUESTION 111
- (Exam Topic 1)
What should be done to provide managers access to records of which they are not the owner in a private sharing model?

A. Create a Manager Permission set and select the "View All Data" option
B. Create a Manager profile and select the "View My Teams Data" option.
C. Define a Role Hierarchy and use the Grant Access Using Hierarchies option
D. Set the Manger field for each User Record on the Manager's team.

Answer: A

NEW QUESTION 116
- (Exam Topic 1)
The director of marketing has asked the app builder to create a formula field that tracks how many days have elapsed since a contact was sent a marketing communication. The director is only interested in whole units. Which function should be used to calculate the difference?

A. Datevalue()
B. Now()
C. Date()
D. Today()

Answer: D

NEW QUESTION 119
- (Exam Topic 1)
When configuring a record type, an App Builder can configure the available value of a picklist field for the page layout. Which opportunity standard field is available to be configured directly in the Opportunity record type? Choose 2 answers

A. Forecast Category
B. Lead Source
C. Type
D. Stage

Answer: BC

NEW QUESTION 120
- (Exam Topic 1)
A custom field on an account is used to track finance information about a customer. Only members of the Finance Team have access to this field. However, the business wants to allow one customer service agent, who is assigned the customer service profile, read-only access to this field for special circumstances. What is the recommended solution to grant the customer service agent access to the field?

A. Create a permission set that allows read-only access to the field via Field Level Security and assign it tothe agent.
B. Create a new profile to allow for read-only access to the field via Field Level Security and assign it to the agent
C. Update the Customer Service Profile already assigned to the agent to allow for read-only access to the field via Field Level Security
D. Update the custom field's Field Level Security in setup to allow the agent read-only access to the field.

Answer: A

NEW QUESTION 123
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About Exambible

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Exambible is a company specialized on providing high quality IT exam practice study materials, especially Cisco CCNA, CCDA, CCNP, CCIE, Checkpoint CCSE, CompTIA A+, Network+ certification practice exams and so on. We guarantee that the candidates will not only pass any IT exam at the first attempt but also get profound understanding about the certificates they have got. There are so many alike companies in this industry, however, Exambible has its unique advantages that other companies could not achieve.

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Universal Containers would like to show different picklist values to different groups of user in a custom picklist field. What should be configured?

A. Permission sets
B. Field-level security
C. Record Types
D. Page Layouts

Answer: C

NEW QUESTION 32
- (Exam Topic 1)
Where can a custom button be placed? Choose 3 answers

A. On the User Object
B. On the Custom List View
C. On a Person Account
D. On a related list
E. On a Web-to-Case form

Answer: BCD

NEW QUESTION 34
- (Exam Topic 1)
Universal Containers stores invoices in SAP. Users want to view invoice data on the related Account records in Salesforce. How can this be achieved? Choose 2 answers

A. Create a custom Invoice object and connect to SAP using Data Loader.
B. Create an external object connected to an invoice table in SAP.
C. Use SAP data export functions to load data directly in Salesforce
D. Connect to an OData Publisher Service for SAP databases

Answer: BD

NEW QUESTION 36
- (Exam Topic 1)
Which statement is true about an external id field? Choose 2 answers

A. The field must be unique since duplicates are not allowed within salesforce
B. The field can be unique based on case-sensitive or case-insensitive values.
C. The field must contain at least one number and at least one letter
D. The field contains unique records identifiers from a system outside of salesforce

Answer: AD

NEW QUESTION 40
- (Exam Topic 1)
A sales manager would like to look at an account record and view charts of all of the related open opportunities. Closed/won opportunities, and open cases. How many report charts can be added to the account page layout to meet this requirement?

A. 3
B. 2
C. 1
D. 4

Answer: B

NEW QUESTION 44
- (Exam Topic 1)
Universal container manages internal projects by department using a custom object called projects. Only employees in the project's respective department should have view access to all of the department's project records. If an employee changes job roles and moves to another department, the employee should no longer have access to the projects within their former department. How can these requirements be met, assuming the organization-wide default for projects is set to private? Choose 2 answers

A. Create a criteria based sharing rule using the projects department that grants access to users by permission set.
B. Create a criteria based sharing rule using the projects department that grants access to users by roles.
C. Create a criteria based sharing rule using the projects department that grants access to users by public groups.
D. Create a criteria based sharing rule using the projects department that grants access to users by profiles

Answer: BC

NEW QUESTION 45
- (Exam Topic 1)
What is a true statement in regards to creating custom report types?

A. When the primary object is a custom object and is deleted, then the report type and any reports created from it must be deleted manually.
B. The detail object in a master- detail relationship cannot be added as a secondary object on a custom report type
C. Once a report type is saved with a standard or custom primary object, the primary object cannot be changed for that report type.
D. Any object can be chosen unless the object is no visible to the person creating the report type through security settings

Answer: C

NEW QUESTION 50
- (Exam Topic 1)
What is a feature that can extend record access beyond the organization-wide defaults? Choose 2 Answers

A. Public or private groups.
B. Criteria-based sharing rules.
C. Owner-based sharing rules.
D. Dynamic role hierarchy

Answer: BC

NEW QUESTION 55
- (Exam Topic 1)
Universal Containers needs the ability to generate contract documents. All the data required for a contract resides in a custom object. What is the recommended solutions?

A. Enable the contract feature and create a custom Contract template based on the Standard template.
B. Store a template in the static resources and configure the Action Link Template to use it.
C. Create the HTML template for contracts and store it in the Public Folder.
D. Select and install an AppExchange product to meet the contract generation needs.

Answer: D

NEW QUESTION 59
- (Exam Topic 1)
A custom object named Assignment has a private sharing setting that grants access using hierarchies. The organization has a role hierarchy where the "Specialist" role reports to a "Manager" role which reports to a "Director" role. The director role is at the top of the role hierarchy. A user who is the manager role creates a new Assignment record. Who can send this record?

A. The record owner and the directors in their hierarchy.
B. The record owner and those above the specialist role in their hierarchy
C. The record owner and the managers in their hierarchy
D. The record owner and the specialists in their hierarchy

Answer: A

NEW QUESTION 61
- (Exam Topic 1)
Universal Containers would like to automatically assign a specific permission set to new users. How can this requirement be met? Choose 2 Answers

A. Create an approval process on the User object to assign a permission set
B. Create a flow on the user object to assign a permission set.
C. Create a lightning process on the user object to launch a flow.
D. Create a workflow rule on the User object to assign a permission set.

Answer: BC

NEW QUESTION 63
- (Exam Topic 1)
A divisional manager wants to add a chart into a page layout Which report format can be used as the source report to accomplish this? Choose 2 answers.

A. Matrix format with a chart.
B. Joined format with a chart.
C. Tabular format with a chart.
D. Summary format with a chart.

Answer: AD

NEW QUESTION 67
- (Exam Topic 1)
What metadata changes can be made directly in a production environment without deploying from sandbox? Choose 2 answers

A. Apex Triggers
B. Visualforce Pages
C. Validation Rules
D. Apex Classes

Answer: BC

NEW QUESTION 71
- (Exam Topic 1)
Universal Containers would like to collaborate with its customers within Salesforce, and has decided to enable the "Allow Customer Invitations" Chatter setting. What permission is granted to Customers when invited to Chatter Group?

A. The ability to invite members to groups of which they are a member
B. The ability to @mention accounts of which they are a contact.
C. The ability to request access to public groups
D. The ability to interact with members of their groups

Answer: D

NEW QUESTION 72
- (Exam Topic 1)
What is a use case for approval processes? Choose 2 answers.

A. Approve expense reports automatically when less than $50.
B. Update the PTO record field with the user's manager.
C. Require the CFO to review the salary range for all job offers.
D. Ensure an opportunity that has at least one product added.

Answer: AC

NEW QUESTION 77
- (Exam Topic 1)
The App Builder at Universal Containers has been asked to ensure that the Amount field is populated when the stage is set to Closed Won. What can be used to meet this requirement?

A. Validation Rule
B. Lightning Process Builder
C. Workflow
D. Approval Process

Answer: C

NEW QUESTION 82

- (Exam Topic 1)
Universal Containers has created the custom objects Candidate and Interview in Salesforce to track candidates and interviews respectively. The company wants to track the total number of interviews a candidate has gone through on the candidate record without writing any code. How can app builder accomplish this requirements? Choose 2 answers

A. Use a roll-up summary field on the candidate record to show the total number of interviews.
B. Use a master-detail relationship between the Candidate and the Interview objects.
C. Use a lookup relationship between the Candidate and Interview objects
D. Use a formula field on the candidate record to show the total number of interviews

Answer: AB

NEW QUESTION 85
- (Exam Topic 1)
Which capability allows an app builder to grant object-level access? Choose 2 answers

A. Assigning a user a Profile that allows Read access to an object
B. Assigning a user a Permission Set that allows for Read and Edit access to an object
C. Assigning a user a Public Group that allows for Read and Edit access to an object
D. Assigning a user a Role that allows Read access to an object.

Answer: AB

NEW QUESTION 87
- (Exam Topic 1)
What type of field can be referenced by a Roll-up Summary field using SUM? Choose 3 answers

A. Formula
B. Currency
C. Number
D. Percent
E. Date

Answer: BCD

NEW QUESTION 90
- (Exam Topic 1)
An app builder has been asked to provide users a way to identify a contact's "preferred contact method" directly on the contact record. users need to be able to identify whether a phone number or an email, is the contact's preferred communication method. Which field type will allow the app builder to accomplish this with the fewest fields possible?

A. Formula
B. Checkboxes
C. Picklist
D. Email

Answer: C

NEW QUESTION 91
- (Exam Topic 1)
Universal Containers has purchased a Lightning Component on the AppExchange. Where can that component be utilized. Choose 2 answers

A. Visual Workflow
B. Salesforce1 Mobile App
C. Lightning Process Builder
D. Standalone Lightning App

Answer: BD

NEW QUESTION 94
- (Exam Topic 1)
What is the capability of a schema builder? Choose 2 answers

A. To update description of standard and custom objects.
B. To modify custom field help text on standard objects
C. To create new look-up or master-detail object relationship
D. To enable field history tracking on standard objects.

Answer: BC

NEW QUESTION 96
- (Exam Topic 1)
What type of field can be used to filter a Report Chart that has been added to a Page Layout?

A. Name Field
B. Formula Field
C. Matching ID Field

D. Standard Field

Answer: C

NEW QUESTION 98
- (Exam Topic 1)
Universal Containers uses a custom object to track Site Visits. When the status of a Site Visit is changed from "In Progress" to "On Hold", the business wants the Site visit owner to be automatically assigned to an "On Hold" queue. Which capability can be used to accomplish this?

A. Apex Trigger
B. Action
C. Assignment Rule
D. Visual Workflow

Answer: C

NEW QUESTION 102
- (Exam Topic 1)
Universal containers is importing 1000 records into Salesforce. They want to avoid any duplicate records from being created during the import. How can these requirements be met?

A. Include a column in the import file that has either record names, Salesforce IDs, or external IDs that can be used to match records.
B. When importing the file, select the "Prevent Duplicates" option on the last step of the Import Wizard and import the file.
C. After importing all of the custom objects, run a duplicate check report, export the record to a CSV File, and run a mass delete to purge any duplicates.
D. After importing all of the custom objects, review all records created and manually merge or delete and duplicate record

Answer: A

NEW QUESTION 103
- (Exam Topic 1)
When an opportunity close date is delayed by more than 60 days, the manager and the VP sales must approve the change. How can this requirement be met? Choose 2 answers

A. Build an approval process that requires unanimous approval from the manager and VP of sales.
B. Create a workflow rule that checks for close date less that 60 days and add an email alert.
C. Create a lightning process builder flow that submits the record for an approval process
D. Build a validation rule that does not allow a user to save the opportunity record.

Answer: AC

NEW QUESTION 105
- (Exam Topic 1)
At Universal Containers, the VP of Service has requested a visual indicator flag on each case, based on the case priority. High-priority cases should be flagged red, medium-priority should be flagged yellow, and low-priority cases should be flagged green. Which formula would accomplish this requirement? Choose 2 answers

A. CASE(Priority, "Low", "img/samples/flag_green.gif", "Medium", "img/samples/flag_yellow.gif", "High", "img/samples/flag_red.gif", "/s.gif")
B. IMAGE(IF(ISPICKVAL(Priority, "Low"), "img/samples/flag_green.gif", IF(ISPICKVAL(Priority, "Medium"), "img/samples/flag_yellow.gif", IF(ISPICKVAL(Priority, "High"),"img/samples/flag_red.gif"))), "Priority Flag")
C. IF(ISPICKVAL(Priority, "Low"), "img/samples/flag_green.gif", IF(ISPICKVAL(Priority, "Medium"), "img/samples/flag_yellow.gif", IF(ISPICKVAL(Priority, "High"), "img/samples/flag_red.gif", "/s.gif")))
D. IMAGE(CASE(Priority, "Low", "img/samples/flag_green.gif", "Medium", "img/samples/flag_yellow.gif", "High", "img/samples/flag_red.gif", "Priority Flag")

Answer: BD

NEW QUESTION 108
- (Exam Topic 1)
An app builder would like to streamline the user experience by reflecting summarized calculations of specific fields on various objects. Which field types could be used in roll-up summary fields to accomplish this? Choose 3 answers

A. Currency
B. Percent
C. Date
D. Checkbox
E. Time

Answer: ABC

NEW QUESTION 111
- (Exam Topic 1)
What should be done to provide managers access to records of which they are not the owner in a private
sharing model?

A. Create a Manager Permission set and select the "View All Data" option
B. Create a Manager profile and select the "View My Teams Data" option.
C. Define a Role Hierarchy and use the Grant Access Using Hierarchies option
D. Set the Manger field for each User Record on the Manager's team.

Answer: A

NEW QUESTION 116
- (Exam Topic 1)
The director of marketing has asked the app builder to create a formula field that tracks how many days have elapsed since a contact was sent a marketing communication. The director is only interested in whole units. Which function should be used to calculate the difference?

A. Datevalue()
B. Now()
C. Date()
D. Today()

Answer: D

NEW QUESTION 119
- (Exam Topic 1)
When configuring a record type, an App Builder can configure the available value of a picklist field for the page layout. Which opportunity standard field is available to be configured directly in the Opportunity record type? Choose 2 answers

A. Forecast Category
B. Lead Source
C. Type
D. Stage

Answer: BC

NEW QUESTION 120
- (Exam Topic 1)
A custom field on an account is used to track finance information about a customer. Only members of the Finance Team have access to this field. However, the business wants to allow one customer service agent, who is assigned the customer service profile, read-only access to this field for special circumstances. What is the recommended solution to grant the customer service agent access to the field?

A. Create a permission set that allows read-only access to the field via Field Level Security and assign it tothe agent.
B. Create a new profile to allow for read-only access to the field via Field Level Security and assign it to the agent
C. Update the Customer Service Profile already assigned to the agent to allow for read-only access to the field via Field Level Security
D. Update the custom field's Field Level Security in setup to allow the agent read-only access to the field.

Answer: A

NEW QUESTION 123
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