Salesforce

Exam Questions Platform-App-Builder

Salesforce Certified Platform App Builder (SP19)

NEW QUESTION 1
- (Exam Topic 1)
Which type of relationship can be defined with external objects? Choose 2 Answers

A. Cross Organizational Look-up
B. External Look-Up
C. External Master-Detail
D. Indirect Look-Up

Answer: BD

NEW QUESTION 2
- (Exam Topic 1)
Universal Containers has deployed custom tabs through change sets, without including the profiles, to production (enterprise edition). Which statement is true in regards to the visibility of custom tabs?

A. Custom tabs are exposed for all users
B. Custom tabs are hidden for all users
C. Custom tabs are default off for all users
D. Custom tabs are default on for all users

Answer: B

NEW QUESTION 3
- (Exam Topic 1)
At Universal Containers, the Account object has a Master-Detail relationship with an Invoice custom object. The App Builder would like to change to a lookup field, but is not able to do so. What could be causing this?

A. The invoice must have at least one Master-Detail field for reporting.
B. The Account record includes Invoice roll-up summary fields.
C. The Invoice records have existing values in the Account.
D. The Account is included in the workflow on the Invoice object.

Answer: B

NEW QUESTION 4
- (Exam Topic 1)
Universal Containers has two teams: Sales and Services. Both teams interact with the same records. Sales users use ten fields on the Account record. Services users use three of the same fields as the Sales team, but also have five of their own, which the sales team does not use. What is the minimum configuration necessary to meet this requirement?

A. One profile, two record types, one page layout
B. Two profiles, two record types, two page layouts
C. One profile, one record type, one page layout.
D. Two profiles, one record type, two page layouts

Answer: B

NEW QUESTION 5
- (Exam Topic 1)
Universal container has a custom object for shipping information. They have to ship to both businesses and consumers. They need to show additional values in the custom field called insurance type for business shipping records. How can this be set up?

A. Use Record type with single page layout.
B. Create multiple picklist fields on the object
C. Use record types with multiple page layout
D. Create a multi-select pick-list field.

Answer: D

NEW QUESTION 6
- (Exam Topic 1)
In order to delete the Opportunities, Universal Containers would like sales reps to submit requests for approval from their sales manager. What can be used to meet these requirements?

A. Approval Process with Time-Dependent workflow action.
B. Approval Process with Apex Trigger.
C. Two-step Approval process.
D. Process Builder with Submit for Approval action

Answer: C

NEW QUESTION 7
- (Exam Topic 1)
The customer service team at Universal containers uses a custom Project object to track their customer projects. An App builder needs to create a relationship

between the project object and the related client Account record. A private sharing model is in place for both Accounts and projects. Which statement is true when creating an Account lookup field on the Project object? Choose 2 answers

A. The account lookup field on the project record can be made optional.
B. Cross-object field updates between the Project and Account records are not supported
C. Users can only delete Accounts if they have access to related projects records
D. The account record can include roll-up summary field with data from the project records

Answer: AC

NEW QUESTION 8
- (Exam Topic 1)
A new custom object is being created with a private sharing setting. The business wants to share individual records with specific people or group of people on a case by case basis. What options does the business user have to manually share individual records? Choose 3 answers

A. Public Groups
B. Permission Sets
C. Roles
D. Profiles
E. Users

Answer: ACE

NEW QUESTION 9
- (Exam Topic 1)
A custom object has a public reads only sharing settings that does not grant access using hierarchies. A dynamic sharing rule provides write access to the object to the global marketing public group if the record is marked as global. A user creates a new record and marks it as global. Who will have write access to the record?

A. The global marketing public group and anyone above the owner in the role hierarchy
B. The record owner and the global marketing public group.
C. The global marketing public group, the record owner, and anyone above the owner in the role hierarchy.
D. The record owner and anyone above the owner in the role hierarchy

Answer: B

NEW QUESTION 10
- (Exam Topic 1)
What may occur if workflow rules are re-evaluated after a field change by a field update? Choose 2 answers

A. Cross-object workflow rules result in re-evaluation after field change.
B. Workflow rules trigger validation rules on field updates
C. Workflow rules trigger more workflow rules to be re-evaluated.
D. A recursive loop potentially results in exceeding organizational limits.

Answer: CD

NEW QUESTION 10
- (Exam Topic 1)
Which statement is true about converting a lead? Choose 3 answers

A. The lead's most recent campaign record is automatically applied to the "PRIMARY campaign source" field on the opportunity
B. Users can convert leads that are associated with an active approval process.
C. Multi-select picklist values on lead records overwrite values on the contact's corresponding field.
D. Administrators may choose whether to enforce validation rules & triggers
E. The system automatically maps standard lead fields to standard account, contact, and opportunity fields.

Answer: ADE

NEW QUESTION 15
- (Exam Topic 1)
Which statement is true for embedding a Visualforce page in a page Layout. Choose 2 Answers

A. Visualforce Pages on a field set have attributes for width and height.
B. Visualforce Pages can be placed anywhere in the page layout.
C. Visualforce Pages on a page layout have attributes for width and height
D. Visualforce Pages can only be place in the Visualforce section in a page layout.

Answer: BC

NEW QUESTION 18
- (Exam Topic 1)
A manager wants to calculate the number of days since an account was last contacted through email. Which field type should be used to accomplish this?

A. Formula
B. Number
C. Roll-up Summary

D. Date

Answer: A

NEW QUESTION 20
- (Exam Topic 1)
Universal containers wants to provide a different view for its users when they access an Account record in Salesforce1 instead of the standard web version. How can this be accomplished? Choose 2 answers

A. By adding a mobile layout and assigning it to a profile.
B. By adding quick actions in the publisher section.
C. By adding actions in the Salesforce1 action bar section.
D. By adding Visualforce page to the mobile cards section

Answer: AD

NEW QUESTION 21
- (Exam Topic 1)
A junction object has two Master-Detail relationships. What happens to a junction object record when either associated master record is deleted?

A. The record is deleted and placed in the recycle bin.
B. The master record can't be deleted if it has a child record.
C. The look-up field on the junction object record is cleared.
D. The record is permanently deleted and can't be restored.

Answer: A

NEW QUESTION 26
- (Exam Topic 1)
A custom field contains a feedback score which is on a scale of one to five. End users would like a visual indicator of one to five stars based on the number found in the feedback score custom field. How can this visual indicator be displayed?

A. Use a custom formula field.
B. Use a custom image field.
C. Use a custom number field.
D. Use a custom text field

Answer: A

NEW QUESTION 27
- (Exam Topic 1)
The app builder needs to change the data types of new custom fields. The app builder is not able to delete and recreate any of the fields, nor modify any apex code. Which data type change will require the app builder to perform the additional steps in order to retain existing functionalities?

A. Changing the data type of a field used in an apex class from number to text.
B. Changing the data type of a field used in a report from a text to an encrypted field
C. Changing the data type of a field used as an external id from number to text.
D. Changing the data type of a field used in lead conversion from number to text

Answer: C

NEW QUESTION 28
- (Exam Topic 1)
Sales representatives want to capture custom Feedback record details related to each Account. The sales reps want to accomplish this with minimal clicks on the Salesforce1 mobile application. What is the recommended solution to meet this requirement? Choose 2 answers.

A. Create predefined values for most of the fields.
B. Create a global action on Account.
C. Create a feedback object as a parent of Account
D. Create an object-specific action on Account

Answer: AD

NEW QUESTION 32
- (Exam Topic 1)
Universal Containers stores invoices in SAP. Users want to view invoice data on the related Account records in Salesforce. How can this be achieved? Choose 2 answers

A. Create a custom Invoice object and connect to SAP using Data Loader.
B. Create an external object connected to an invoice table in SAP.
C. Use SAP data export functions to load data directly in Salesforce
D. Connect to an OData Publisher Service for SAP databases

Answer: BD

NEW QUESTION 36

- (Exam Topic 1)
A sales manager would like to look at an account record and view charts of all of the related open opportunities. Closed/won opportunities, and open cases. How many report charts can be added to the account page layout to meet this requirement?

A. 3
B. 2
C. 1
D. 4

Answer: B

NEW QUESTION 38
- (Exam Topic 1)
Universal container manages internal projects by department using a custom object called projects. Only employees in the project's respective department should have view access to all of the department's project records. If an employee changes job roles and moves to another department, the employee should no longer have access to the projects within their former department. How can these requirements be met, assuming the organization-wide default for projects is set to private? Choose 2 answers

A. Create a criteria based sharing rule using the projects department that grants access to users by permission set.
B. Create a criteria based sharing rule using the projects department that grants access to users by roles.
C. Create a criteria based sharing rule using the projects department that grants access to users by public groups.
D. Create a criteria based sharing rule using the projects department that grants access to users by profiles

Answer: BC

NEW QUESTION 39
- (Exam Topic 1)
What is a true statement in regards to creating custom report types?

A. When the primary object is a custom object and is deleted, then the report type and any reports created from it must be deleted manually.
B. The detail object in a master- detail relationship cannot be added as a secondary object on a custom report type
C. Once a report type is saved with a standard or custom primary object, the primary object cannot be changed for that report type.
D. Any object can be chosen unless the object is no visible to the person creating the report type through security settings

Answer: C

NEW QUESTION 44
- (Exam Topic 1)
Which statement is true when a new full sandbox is created? Choose 2 answers

A. User's email addresses will not be modified.
B. Default email deliverability is set to system email only
C. Chatter data will be copied to the sandbox by default
D. Usernames will be modified uniquely for that sandbox

Answer: AB

NEW QUESTION 45
- (Exam Topic 1)
Universal Containers conduct evaluations of their sales reps using a custom object consisting of numerical scores and executive comments. The company wants to ensure that only the sales reps, and their manager's executive can view the rep's evaluation record but the reps should not be able to view the executive comment field on their review. How can these requirement be met?

A. Use a private sharing model granting record access using hierarchy; manage field access with record types and field-level security
B. Use a private sharing model granting record access using custom setting; manage field access with page layouts and field level security
C. Use a private sharing model granting record access using hierarchy; manage field access with field-level security
D. Use a private sharing model granting record access using custom setting; manage field access with record types and page layouts

Answer: C

NEW QUESTION 46
- (Exam Topic 1)
Universal Containers has separated business requirements for consumer and Business Opportunities. The sales team work with both types of Opportunities. The app builder created two record types on the Opportunity Object. Which action can now be performed? Choose 2 answers

A. Prevent access to secure data fields by sales process.
B. Specify a different page layout by sales process.
C. Enable field validation by sales process.
D. Create unique Opportunity stages by sales process.

Answer: BC

NEW QUESTION 50
- (Exam Topic 1)
A custom object named Assignment has a private sharing setting that grants access using hierarchies. The organization has a role hierarchy where the "Specialist" role reports to a "Manager" role which reports to a "Director" role. The director role is at the top of the role hierarchy. A user who is the manager role creates a new Assignment record. Who can send this record?

A. The record owner and the directors in their hierarchy.
B. The record owner and those above the specialist role in their hierarchy
C. The record owner and the managers in their hierarchy
D. The record owner and the specialists in their hierarchy

Answer: A

NEW QUESTION 52
- (Exam Topic 1)
What metadata changes can be made directly in a production environment without deploying from sandbox? Choose 2 answers

A. Apex Triggers
B. Visualforce Pages
C. Validation Rules
D. Apex Classes

Answer: BC

NEW QUESTION 55
- (Exam Topic 1)
The App Builder at Universal Containers has been asked to ensure that the Amount field is populated when the stage is set to Closed Won. What can be used to meet this requirement?

A. Validation Rule
B. Lightning Process Builder
C. Workflow
D. Approval Process

Answer: C

NEW QUESTION 57
- (Exam Topic 1)
What type of field can be referenced by a Roll-up Summary field using SUM? Choose 3 answers

A. Formula
B. Currency
C. Number
D. Percent
E. Date

Answer: BCD

NEW QUESTION 60
- (Exam Topic 1)
Universal Containers wants to standardize their business logic. They want to ensure that the workflow order is guaranteed to be the same each time. Which feature can be used to accomplish this? Choose 2 answers.

A. Lightning Process Builder
B. Workflow
C. Chatter Actions
D. Visual Workflow

Answer: AD

NEW QUESTION 63
- (Exam Topic 1)
Universal Containers sales reps can modify fields on an opportunity until it is closed. Only the sales operation team can modify the post closed follow-up dates and post closed follow-up comments fields. How can these requirements be met?

A. Use record types with field sets and restrict editing fields using field-level security.
B. Use field-level security on page layouts to restrict editing fields
C. Use multiple record types, page layouts and profiles.
D. Use field level security to mark fields as read only on the sales profile

Answer: B

NEW QUESTION 68
- (Exam Topic 1)
Which statement is true about field update actions from workflow rules and approval processes? Choose 2 answers

A. Field update with "re-evaluate workflow rules" selected can cause a recursive loop if the updated field is included in a workflow.
B. Field update are not available on currency field if the organization uses multi-currency.
C. Field updates to records based on workflow rules and approval processes do not trigger validation rules
D. Field updates are tracked in the history related list of a record regardless of whether or not History tracking is set for those fields.

Answer: AC

NEW QUESTION 72
- (Exam Topic 1)
An app builder has been asked to provide users a way to identify a contact's "preferred contact method" directly on the contact record. users need to be able to identify whether a phone number or an email, is the contact's preferred communication method. Which field type will allow the app builder to accomplish this with the fewest fields possible?

A. Formula
B. Checkboxes
C. Picklist
D. Email

Answer: C

NEW QUESTION 74
- (Exam Topic 1)
Universal Containers has purchased a Lightning Component on the AppExchange. Where can that component be utilized. Choose 2 answers

A. Visual Workflow
B. Salesforce1 Mobile App
C. Lightning Process Builder
D. Standalone Lightning App

Answer: BD

NEW QUESTION 75
- (Exam Topic 1)
An app Builder creates an Account validation rule on the Industry field that will throw an error if the length of the field is longer than 6 characters. Another App Builder creates a workflow rule with a field update that sets the Industry field to Technology whenever the Billing City field is set to San Francisco. What will happen the next time a sales person saves an Account with a Billing City of San Francisco?

A. The record will save and the Industry field will change to Technology
B. The record will not save and the validation rule's error message will be displayed
C. The record will not save and no error message will be displayed
D. The record will save but the Industry field will not change to Technology

Answer: A

NEW QUESTION 77
- (Exam Topic 1)
What is the capability of a schema builder? Choose 2 answers

A. To update description of standard and custom objects.
B. To modify custom field help text on standard objects
C. To create new look-up or master-detail object relationship
D. To enable field history tracking on standard objects.

Answer: BC

NEW QUESTION 78
- (Exam Topic 1)
What is a true statement in regards to managing access to reports and dashboards? Choose 2 answers

A. Users with the "Manage Public Reports" permission can organize reports by creating custom report folders and sending invitations to users to access them.
B. Users must have certain permissions to access public, hidden, or shared folder.
C. Users with the "Manage Public Reports" and "Create and Customize Reports" permissions can create custom reports that all users can view.
D. Users that want to grant access to personal folders can manually share a personal folder with a user or public group.

Answer: AC

NEW QUESTION 80
- (Exam Topic 1)
Which setting is available to customize Salesforce1 mobile app for branding? Choose 3 answers

A. Header and search bar color.
B. The image on loading page
C. Background color on loading page.
D. Notification and search icon
E. Action bar color

Answer: ABC

NEW QUESTION 81
- (Exam Topic 1)
When a user creates an Account report, the user does not see Industry as an available field in the report builder. However, this same user is able to see it in the Account page layout What scenario would cause this?

A. The user uses a custom report type which does not include the Industry field.

B. The Industry field has no record values in the Account.
C. The Industry field is not enabled for the particular record type
D. The user does not have Industry field visibility in the field – level security

Answer: A

NEW QUESTION 82
- (Exam Topic 1)
At Universal Containers, the VP of Service has requested a visual indicator flag on each case, based on the case priority. High-priority cases should be flagged red, medium-priority should be flagged yellow, and low-priority cases should be flagged green. Which formula would accomplish this requirement? Choose 2 answers

A. CASE(Priority, "Low", "img/samples/flag_green.gif", "Medium", "img/samples/flag_yellow.gif", "High", "img/samples/flag_red.gif", "/s.gif")
B. IMAGE(IF(ISPICKVAL(Priority, "Low"), "img/samples/flag_green.gif", IF(ISPICKVAL(Priority, "Medium"), "img/samples/flag_yellow.gif",
IF(ISPICKVAL(Priority, "High"),"img/samples/flag_red.gif"))), "Priority Flag")
C. IF(ISPICKVAL(Priority, "Low"), "img/samples/flag_green.gif", IF(ISPICKVAL(Priority, "Medium"), "img/samples/flag_yellow.gif", IF(ISPICKVAL(Priority,
"High"), "img/samples/flag_red.gif", "/s.gif")))
D. IMAGE(CASE(Priority, "Low", "img/samples/flag_green.gif", "Medium", "img/samples/flag_yellow.gif", "High", "img/samples/flag_red.gif", "Priority Flag")

Answer: BD

NEW QUESTION 87
- (Exam Topic 1)
Universal Containers has a requirement that an Opportunity should have a field showing the value of its associated account's billing state. This value should not change after the Opportunity has been created. What is the recommended solution to configure this automation behavior?

A. Formula Field
B. Workflow
C. Roll-up-summary field
D. Apex

Answer: B

NEW QUESTION 88
- (Exam Topic 1)
The director of marketing has asked the app builder to create a formula field that tracks how many days have elapsed since a contact was sent a marketing communication. The director is only interested in whole units. Which function should be used to calculate the difference?

A. Datevalue()
B. Now()
C. Date()
D. Today()

Answer: D

NEW QUESTION 92
- (Exam Topic 1)
What is a key consideration when using unmanaged packages? Choose 2 answers

A. A namespace is not required to create an unmanaged package.
B. The person who created the unmanaged package can change or update installed components
C. The person who created the unmanaged package has no control over the installed components
D. A namespace is required to create an unmanaged package.

Answer: AC

NEW QUESTION 96
- (Exam Topic 1)
A custom field on an account is used to track finance information about a customer. Only members of the Finance Team have access to this field. However, the business wants to allow one customer service agent, who is assigned the customer service profile, read-only access to this field for special circumstances. What is the recommended solution to grant the customer service agent access to the field?

A. Create a permission set that allows read-only access to the field via Field Level Security and assign it tothe agent.
B. Create a new profile to allow for read-only access to the field via Field Level Security and assign it to the agent
C. Update the Customer Service Profile already assigned to the agent to allow for read-only access to the field via Field Level Security
D. Update the custom field's Field Level Security in setup to allow the agent read-only access to the field.

Answer: A

NEW QUESTION 99
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