Cisco

Exam Questions 700-760

Cisco Security Architecture for Account Managers

NEW QUESTION 1
What are two common seller obstacles? (Choose two.)

A. Unresponsive potential customers
B. Overcrowded portfolios
C. Complexity of solution components
D. Fragmented solutions
E. Seller competition

Answer: BC

NEW QUESTION 2
What is used to reduce attack surfaces?

A. Access
B. Remediation
C. Segmentation
D. Device trust

Answer: C

NEW QUESTION 3
Which two Cisco products remediate network, cloud, and endpoint threats? (Choose two.)

A. Duo
B. Identity Services Engine
C. Stealthwatch
D. Cisco Security Connector
E. AMP for Endpoints

Answer: CE

Explanation:
https://www.cisco.com/c/en_ae/products/security/portfolio.html#~stickynav=2

NEW QUESTION 4
What are two factors that influence customer IoT conversations'? (Choose two)

A. Maturity
B. Detection
C. Motivation
D. Protection
E. Prevention

Answer: AC

NEW QUESTION 5
Which two types of recurring revenue sales does Cisco offer? (Choose two.)

A. Platform subscription sale
B. License sale
C. Portfolio
D. Subscription sale
E. Training

Answer: AB

NEW QUESTION 6
Which two attack vectors are protected by Next-Generation Intrusion Prevention System (NGIPS)? (Choose two)

A. Cloud
B. Data Center
C. Corporate WAN
D. Endpoints
E. Email

Answer: BC

NEW QUESTION 7
Which two attack vectors are protected by Email Security? (Choose two.)

A. Voicemail
B. Mobile
C. Email

D. Web
E. Cloud

Answer: BC

NEW QUESTION 8
In which two ways does Cisco address resource constraints for customers? (Choose two.)

A. Extended datacenter support
B. IoT device hardware upgrades
C. Environment control via URL filtering and AVC
D. Enable many features via one appliance
E. Consolidated training

Answer: CD

NEW QUESTION 9
In which two ways has digitization transformed today's security threat landscape? (Choose two.)

A. Expanding complexity
B. Growing ecosystem
C. Decreasing endpoint ecosystem
D. Decreasing 3rd party applications
E. Decreased access points

Answer: AB

NEW QUESTION 10
Which two security areas are part of Cisco's web solutions? (Choose two.)

A. URL Filtering
B. Web Security
C. Email Security
D. Identity & Access Control
E. Malware Protection

Answer: AB

NEW QUESTION 10
What is an attribute of Cisco Talos?

A. Detection of threats communicated within 48 hours of occurrence
B. Blocks threats in real time
C. Real-time threat information
D. 3rd party applications integrated through comprehensive APIs

Answer: C

NEW QUESTION 15
Which two attack vectors are protected by Visibility and Enforcement? (Choose two.)

A. Mobile
B. Cloud
C. Email
D. Web
E. Endpoints

Answer: AE

NEW QUESTION 19
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