Platform-App-Builder Dumps

Salesforce Certified Platform App Builder (SP19)

https://www.certleader.com/Platform-App-Builder-dumps.html

NEW QUESTION 1

After universal containers converted qualified leads. Sales reps need to be able to report on converted leads. How should an app builder support for this requirement ?

A. Enable preserve lead status in the leadconversion settings
B. Assign the representative view and edit converted leads permission
C. Ensure the representative has read access to the original lead records
D. Create a custom report type with converted leads as the primary object

Answer: A

NEW QUESTION 2

DreamHouse Realty (DR) has many properties for sale and wants to identify the highest value of all Offer c records on each Property____c record.
What solution should the app builder use to meet DreamHouse Realty's needs?

A. Master-Detail Child Object
B. Text Area (Long)
C. Multi-select Pickllst
D. Lookup Object

Answer: A

NEW QUESTION 3

DreamHouse Realty wants to track how many lifts are being installed into customer garages. The To Be Installed custom checkbox field on the custom Lift object should be checked and an external system should be notified via an outbound message the nextday when a lift is sold.
What automation tool should be used to complete this task?

A. Approval process
B. Workflow
C. Flow
D. Process Builder

Answer: B

NEW QUESTION 4

DreamHouse Realty (DR) employees started using company-owned airplanes for work travel after Ursa Major Solar was acquired. DR executives want to automate thesubmission travel request forms to enforce the Internal policy.
How should an app builder automate travel requests based on these criteria?

A. Process Builder
B. Workflow rule
C. Approval process
D. Apex

Answer: C

NEW QUESTION 5

Universal Containers would like to collaborate with its customers within Salesforce, and has decided to enable the "Allow Customer Invitations" Chatter setting.
What permission is granted to Customers when invited to ChatterGroup?

A. The ability to invite members to groups of which they are a member
B. The ability to @mention accounts of which they are a contact.
C. The ability to request access to public groups
D. The ability to interact with members of their groups

Answer: D

NEW QUESTION 6

An app builder needs to deploy a new account detail page layout from sandbox to production.
Which three components should an app builder include in the Change Set to ensure it deploys successfully and visually as expected?
Choose 3 answers

A. Detail page layout
B. Custom fields
C. Custom actions
D. Lightning App Builder
E. System administrator profile

Answer: ABC

NEW QUESTION 7

Cloud Kicks (CK) wants to simultaneously delete a Suppliere record and all SupplierItem__c records if a partnership ends with a supplier.
What solution could an app builder use to meet the requirement?

A. Many-to-many

B. Indirect lookup
C. Hierarchical
D. Master-detail

Answer: A

NEW QUESTION 8
Universal Containersuses a custom object called Reviews to capture information generated by interviewers during the candidate process. The Review records are visible to any user that has access to the related custom Candidate record. The VP of Human Resources wants the comment field on the Review to be private to anyone outside of the MR department
How should the app builder meet thts requirement?

A. Create a page layout with the field and use field-level security to hide the field from all other users.
B. Create an Apex sharing rule to share the field with users that have "MR'' in their role.
C. Create a sharing rule to share the field with the VP of HR with Role and Subordinates.
D. Create a page layout with the field for HR users and another page layout without the field forall other users.

Answer: A

NEW QUESTION 9
Cloud Kicks (CK) wants to track orders against inventory, ensuring its ability to fulfill order requests. CK created a junction object called Request Inventory to enable many-to-many relationships with the Inventory and Order objects.
What does the app builder need to provide to ensure users can view Request Inventory records?

A. Read access to both master objects.
B. Apex-based sharing on the first master object.
C. Sharing rules on Request Inventory object.
D. Read access to the first master object.

Answer: A

NEW QUESTION 10
Which two places can an app builder go to see a list of available Custom Lightning components in their org? Choose 2 answers

A. Visualforce components in Setup
B. Lightning component Generator
C. Lightning App Builder
D. Lightning components in Setup

Answer: CD

NEW QUESTION 10
Universal Container wants customers to be able to open cases from a public-facing website. What should the app builder use to enable visitors to the website?

A. Outbound message
B. Web-to-case
C. Screen flow
D. Email-to-case

Answer: D

NEW QUESTION 11
Cloud Kicks wants to make sure that users without the Marketing role are unable to update the Contact Retail Opt In picklist field to Yes.
What validation rule would an app builder use to prevent other users from making this update?

A. AND($UserRole.Name != 'Marketing',ISCHANGED(Retail_Opt_In__c), ISPICKVAL(Retail_0pt_In_c,"Yes"))
B. AND($UserRole.Name != 'Marketing', Retail_Opt_In_c = "Yes")
C. AND($UserRole.Name = 'Marketing', ISPICKVAL(Retail_Opt_In_c,"Yes"))
D. AND($UserRole.Name = 'Marketing', Retail_Opt_In__c= "Yes")

Answer: A

NEW QUESTION 13
What are two reason to create an unmanaged package? Choose 2 answers

A. Distributing open-source projects on the AppExchange.
B. Publishing anapplication for sale on the AppExchange
C. Deploying from a Developer Edition environment
D. Distributing upgradeable components to other Salesforce org

Answer: AD

NEW QUESTION 16
Ursa Major Solar (UMS) uses a public sharing model for accounts. UMS would like to move to a more restrictive sharing model but wants the Sales team to continue to have access to all account records with the sales record type.

Which two actions should an appbuilder complete to implement this change? Choose 2 answers

A. Update the Sales profile.
B. Update the organization-wide defaults
C. Create a criteria based sharing rule.
D. Create an owner-based sharing rule.

Answer: BC

NEW QUESTION 21
The VP of Sales wants a Chatter post to the All-Sales private group when an opportunity goes to the closed won stage.
What two tools should the app builder use to automate this process? Choose 2 answers

A. Flow
B. Process Builder
C. Big Deal Alert
D. Workflow

Answer: AB

NEW QUESTION 26
At Universal Containers, the VP of Service has requested a visualindicator flag on each case, based on the case priority. High-priority cases should be flagged red, medium-priority should be flagged yellow, and
low-priority cases should be flagged green. Which formula would accomplish this requirement? Choose 2 answers

A. CASE(Priority, "Low", "img/samples/flag_green.gif", "Medium", "img/samples/flag_yellow.gif", "High", "img/samples/flag_red.gif", "/s.gif")
B. IMAGE(IF(ISPICKVAL(Priority, "Low"), "img/samples/flag_green.gif", IF(ISPICKVAL(Priority, "Medium"), "img/samples/flag_yellow.gif",
IF(ISPICKVAL(Priority, "High"), "img/samples/flag_red.gif"))), "Priority Flag")
C. IF(ISPICKVAL(Priority, "Low"), "img/samples/flag_green.gif", IF(ISPICKVAL(Priority, "Medium"), "img/samples/flag_yellow.gif",
IF(ISPICKVAL(Priority,"High"), "img/samples/flag_red.gif", "/s.gif")))
D. IMAGE(CASE(Priority, "Low", "img/samples/flag_green.gif", "Medium", "img/samples/flag_yellow.gif", "High", "img/samples/flag_red.gif", "Priority Flag")

Answer: BD

NEW QUESTION 29
What should an app builder consider when choosing a template for a new Lightning record page?

A. The template is unable to be changed after the initial save.
B. To view the record page, users need "View All Data" permissions for the object.
C. A Page structure will automatically adapt to the device being used to view the record page.
D. Select a new template for each type of device users use to view the record page.

Answer: C

NEW QUESTION 30
Cloud Kicks wants to display 10 key fields at once in a separate section at the top of opportunity records on the desktop.
Which componentshould an app builder add to the record page to enable this functionality?

A. Path
B. Highlights Panel
C. Custom Lightning Web Component
D. Accordion

Answer: B

NEW QUESTION 34
The VP of Sales at Universal Containers has askedthe app builder to let sales reps create opportunity records directly from the account, with a number of fields pre-populated.
Which feature should the app builder use to allow users to create the opportunity?

A. A quick action
B. A default action
C. Acustom button
D. A custom link

Answer: A

NEW QUESTION 37
The Director of customer service wants to receive a notification when a case stays in the '' new'' status for more than four business hours.
Which two automation processes should be used to accomplish this? Choose 2 answers

A. Escalation rules
B. Flow Builder
C. Process Builder
D. Scheduled Apex

Answer: AC

NEW QUESTION 38
An app builder would like to streamline the user experience by reflecting summarized calculations of specific fields on various objects. Which field types could be used in roll-up summary fields to accomplish this? Choose 3 answers

A. Currency
B. Percent
C. Date
D. Checkbox
E. Time

Answer: ABC

NEW QUESTION 39
Which three options art availably when activating a Lightning page from the Lightning App Builder? Choose 3 answers

A. Assign the page to a combination of apps and profiles.
B. Assign the page to a combination of apps and permission sets.
C. Make the page the org default.
D. Make the page the default homepage for specific roles.
E. Make the page the default homepage for specific apps.

Answer: ACE

NEW QUESTION 41
An app builder installed a custom Lightning component from AppExchange and has deployed My Domain. What should be done next in order to configure the component for use in a record page?

A. Edit a record page using Lightning App Builder > Drag the component onto the page.
B. Edit a record page using the Page Layout editor > Drag the component onto the page.
C. Edit a record page using the Page Layout editor > Drag the Visualforce component onto the page.
D. Edit a record page using App Manager > Drag the component onto the page.

Answer: A

NEW QUESTION 44
Anapp builder wants to create a formula field on an Account to include data from related Contacts but is unable to find the relationship in the formula editor.
What is a limitation of formulas that could be causing the issue?

A. Unable to reference the child records.
B. A master-detail relationship should be created.
C. Formula field limit reached on the Account object.
D. More than 5,000 characters in the formula.

Answer: C

NEW QUESTION 48
The developer at Universal Containers wants to test code in a sandbox environment. In order to ensure the code works properly, the sandbox needs to have at least half a gigabyte of data. The sandbox will need to be refreshed after each three-day sprint.
What type of sandbox should the App Builder provision to the developer?

A. Developer
B. Full Copy
C. Developer Pro
D. Partial Data

Answer: C

NEW QUESTION 53
The marketing team at UVC has a list of 400 leads it wants to upload to Salesforce. The team need to avoid creating duplicate records. Which two actions should be taken to meet this requirement? Choose 2 answers

A. Utilize a Lead Matching Rule and corresponding Duplicate Rule to block newly created duplicate leads.
B. Upload the lead list using the import wizard and select a Matching type to prevent duplicate lead creation.
C. Use Data Loader's update function to import lead and match to existing records based on e-mail address.
D. Enable Duplicate Matching in the Data Management section in Setup and activate the Lead-to_Lead scenario.

Answer: AB

NEW QUESTION 57
Universal Containers wants to match Opportunity data from Salesforce to the records in a financial database. What is required to configure an indirect lookup relationship in Salesforce between the Salesforce Opportunity records and those in a financial database?

A. Salesforce Record ID
B. TEXT(Id)
C. External ID

D. CASESAFE(Id)

Answer: C

NEW QUESTION 62
Universal Containers uses the Asset object to track products that are installed at customer locations. A new object, Asset Inventory, has been created to capture details about the asset.
Which approach should the appbuilder take to show Asset Inventory as a related list on Asset?

A. Create a roll-up on Asse
B. Add the Asset Inventory related list to the Asset page layout.
C. Create a junction object to relate Asset Inventory and Asse
D. Add the Asset Inventory relatedlist to the Asset page layout.
E. Create a lookup relationship on Asset Inventory to Asse
F. Add the Asset Inventory related list to the Asset page layout.
G. Create a master-detail relationship on Asset to Asset Inventory Add the Asset Inventory related list to the Asset page layout.

Answer: C

NEW QUESTION 65
An app builder has created a change set and deployed a report from their development sandbox for User Acceptance Testing. When the app builder runs the report, no data is returned.
What can be a reason for this?

A. Reports have to be deployed with Salesforce DX.
B. Reports have to be manually re-created in each environment.
C. Data is deployed when added to a change sets.
D. Data is unable to be deployed with change sets.

Answer: D

NEW QUESTION 66
A recently refreshed partial sandbox at Cloud Kicks has no data In the custom object Shipping. Checking In production, there are two million rows of data in the object.
What could be the reason the data Is missing?

A. The sandbox was refreshed too early.
B. The selected objects in the sandbox template.
C. The Partial sandbox is at capacity.
D. The sandbox is still populating data.

Answer: B

NEW QUESTION 71
An app builder at DreamHouse Realty created a custom object which has fields containing data from two different objects via related lookups.
What is needed to create "with" or "without* reports on the new custom object?

A. Row-Level Formula
B. Report Bucket Field
C. Report Filters
D. Custom Report Type

Answer: D

NEW QUESTION 74
Ursa Major Solar has a lookup relationship between a custom Galaxy _c object and a custom Star_c object. An app builder wants to create a roll-up summary field that counts the total number of Star_c records related to each Galaxy__c record.
How would the current configuration impact the ability to achieve the desired result?

A. The roll-up summary can be achieved by creating a formula field on the Galaxy__c object.
B. The lookup relationship will need to be converted to a master-detail relationship before a roll-upsummary field can be created.
C. The roll-up summary can be achieved by creating a formula field on the Star__c object.
D. A roll-up summary field will need to be created on the Galaxy__c object with a field filter that select all related Star_c records

Answer: B

NEW QUESTION 75
Ursa Major Solar's service department gets requests for several types of services, such as installation, repair, and maintenance. Service managers need to be able totell when maintenance was last done on on asset to help determine If they are meeting contract agreements, but the last maintenance date can be difficult to determine when there are many work orders related to the asset. They think it would be helpful to have a field auto-populated on the Asset record when a maintenance work order gets closed.
What tool should an app builder recommend to help meet this requirement?

A. Visualforce
B. Roll-up Summary
C. Apex Trigger
D. Flow

Answer: D

NEW QUESTION 80
Universal Containers has a single Contact Lightning record page. A component takes up a lot of room on the page and is NOT needed by users with a Marketing profile.
What should the app builder use to solve this Issue?

A. Detail page layouts
B. Component visibility filter
C. Field-level security
D. AppExchange

Answer: B

NEW QUESTION 82
DreamHouse Realty (DHR) recently acquired Cloud Kicks (CK), a company that is still on Salesforce Classic. DHR is keeping the CK Salesforce org; however, it will migrate this org to Lightning Experience.
Where should the app builder find prebuilt resources to help with this project and overall adoption?

A. Import Wizard
B. Lightning Object Creator
C. AppExchange
D. Flow Builder

Answer: C

NEW QUESTION 84
Ursa Major Solar wants to convert the relationship between Galaxy and Star from a lookup relationship to a master-detail relationship so each Galaxy record can be equipped with a roll-up summary count of Star records.
Which twoconsiderations should be made? Choose 2 answers

A. The Star records are all required to have an existing value in their Galaxy field.
B. The Galaxy object has fewer than two existing master-detail relationships.
C. The Galaxy object is required to containexisting roll-up summary fields.
D. The Star object has fewer than two existing master-detail relationships.

Answer: AD

NEW QUESTION 87
Cloud Kicks's management team frequently travels and wants to approve requests from their team on the go via Chatter.
Where would an app builder enable this ability?

A. Chatter Feed Tracking
B. Object Settings
C. Chatter Settings
D. Approval Process Settings

Answer: C

NEW QUESTION 90
An app builder has created a custom Lightning App and wantsto make it available to the internal users at Universal Containers.
Which two steps are necessary to accomplish this task?
Choose 2 answers

A. Add the app to a Visualforce page.
B. Upload the app to Static Resources.
C. Create a subdomain using My Domain.
D. Build a Custom Tab for the app.

Answer: AD

NEW QUESTION 91
Cloud Kicks is redefining its entire business process to convert the Manager Notes field from a long text area field. The goal is to encourage managers to be more concise in their comments and stayat 255 characters or less. There is preexisting information in the Manager Notes field that often is well beyond the character limit.
What would happen to any existing information if the app builder tries to convert a preexisting long text area field to text area?

A. Preexisting information will truncate to the first 255 characters.
B. Preexisting information will remain even if it was over 255 characters.
C. Preexisting information will cause a- e-r0- -essace to poo up.
D. Preexisting information in thefield will be completely lost.

Answer: A

NEW QUESTION 96

universal containers hasseveral large customers that sell their products through dealers. Each customer and dealer has an individual rep who works directly with uc and each is billed separately. How can an app builder implement these requirements?

A. Create a single account record, add each rep as a contact and create a custom dealer object
B. Create both customer and dealer as accounts, add each rep as a contact on the corresponding account and create an account hierarchy.
C. Create a single parent record, add each rep as a contact to the parent account and add each dealer as a child record
D. Create both customer and dealer as accounts, create account teams on each account and associate the dealer records with the parent account.

Answer: B

NEW QUESTION 100
Universal Containers (UC) has large data volumes and is nearing data storage limits. The planned solution is to archive historical data to reduce data storage inSalesforce; however, UC would still like to use reports, queries, and lookups on the archived information.
Which two options could meet this requirement? Choose 2 answers

A. Big objects
B. Custom objects
C. Related objects
D. External objects

Answer: AD

NEW QUESTION 101
Cloud Kicks wants to display the number of opportunities that are Closed Won with a Close Date within the last year on the Account detail page.
Which tool should an app builder use to implement this?

A. Process Builder
B. Activity Timeline
C. Roll-Up Summary Field
D. Workflow Rule

Answer: A

NEW QUESTION 102
Universal Containers (UC) maintains information for over 2 million assets in an external system. UC needs to access these assets in real-time data in Salesforce and is nearing the data storage limits.
What feature could an app builder recommend UC use?

A. Data Loader
B. Salesforce Connect
C. Salesforce to Salesforce
D. Data Export Wizard

Answer: A

NEW QUESTION 106
DreamHouse Realty is rethinking its sandbox utilization strategy after acquiring Cloud Kicks. The Salesforce COE already utilizes a partial and a full sandbox, which it refreshes on their own regular schedules. Teams are expanding and have to begin each of their small projects in a sandbox before committing to the larger pool for collaborative testing while still keeping costs down.
What type of sandbox should each team member use?

A. Full sandbox
B. Developer sandbox
C. Developer pro sandbox
D. Partial sandbox

Answer: B

NEW QUESTION 110
Universal Containers conduct evaluations of their sales reps using a custom object consisting of numerical scores and executive comments. The company wants to ensure that only the sales reps, and their manager's executive can view the rep's evaluation record but the reps should not be able to view the executive comment field on their review. How can these requirement be met?

A. Use a private sharing modelgranting record access using hierarchy; manage field access with record types and field-level security
B. Use a private sharing model granting record access using custom setting; manage field access with page layouts and field level security
C. Use aprivate sharing model granting record access using hierarchy; manage field access with field-level security
D. Use a private sharing model granting record access using custom setting; manage field access with record types and page layouts

Answer: C

NEW QUESTION 114
An appbuilder has modified a Lightning record page for a case and has added an email button item to the page layout; however, users are unable to see the new item on the layout.
What are two potential reasons why users are unable to view the item on the CaseLightning record page? Choose 2 answers

A. The page layout includes the case feed component.
B. The email button contains JavaScript.

C. The case page layout also contains custom buttons.
D. The page layout excludes the case feed component.

Answer: BD

NEW QUESTION 118
Universal Containers has deployed custom tabs to Production via changes sets, without including the profile settings or permission sets.
What is the settings for the visibility of custom tabs?

A. Custom tabs are default off forall users.
B. Custom tabs are default on for all uses.
C. Custom tabs are hidden for all users.
D. Custom tabs are NOT deployed.

Answer: A

NEW QUESTION 119
Cloud Kicks (CK) tracks the support level of its customers on the account record page. CK wants to show a text notification on a case record page when the related account is a platinum-level customer.
How could an app builder meet this requirement?

A. Add a rich text area tothe Case Lighting page > Set the component visibility of the rich text area to show when the account support level is platinum.
B. Create a text-only Visualforce page > Drag the Visualforce component into the Case page layout > Set its visibility to show when the account support level is platinum.
C. Create a text-only Visualforce page > Clone the case page layout > Drag the Visualforce component into the page, and assign the layout to platinum cases.
D. Clone the Case Lightning page > Add a rich text areato the new page, and assign this page to platinum accounts.

Answer: A

NEW QUESTION 124
What are two capabilities of Schema Builder? Choose 2 answers

A. Editing custom settings
B. Creating a new record type
C. Showing selected objects on a page
D. Viewing page layouts in a new window

Answer: CD

NEW QUESTION 126
Cloud Kicks wants to efficiently Increase the company's adoption of Salesforce while simultaneously moving away from their reliance on spreadsheets. An app builder is given a spreadsheet everyone is sharing that needs to be added to Salesforce. The object with fields needs to be created and the data inserted simultaneously.
Whichtool should be used?

A. Import Wizard
B. Lightning Object Creator
C. Data Loader
D. Schema Builder

Answer: B

NEW QUESTION 130
Universal Containers has a custom picklist called Support Level on the Account object. They would like to show the real-time value of Support Level on all case records.
How should anapp builder implement this requirement?

A. Create a formula field on the Case object using the TEXT function.
B. Create a formula field on the Account object using the ISPICKVAL function.
C. Create a Process Builder and use a field update on the Case object.
D. Create a roll-up summary field using Support Level on the Account object.

Answer: A

NEW QUESTION 131
An app builder received a request to extend record access beyond theorganization-wide defaults configured. Which two features satisfy this requirement?
Choose 2 answers

A. Sharing Rules
B. Public Groups
C. Permission Set Groups
D. Manual Sharing Rules

Answer: AB

NEW QUESTION 135

An app builderwants to limit the amount of fields users are required to fill out when creating a new Opportunity. Once they fill out the required fields and save, the full record page with additional fields relevant to the Opportunity type becomes available.
How could this be accomplished?

A. Make the Opportunity type a required field on the initial Opportunity page layout and use automation to fill in the type field to a record type.
B. Use different page layouts for Opportunity types based on the user profile.
C. Oncethe required fields are populated, use a sharing rule to share the new fields with the user.
D. Hide additional sections on the page layout and show the users how to manually expand them when they want to fill in the fields in the hidden sections.

Answer: A

NEW QUESTION 140
An app builder has downloaded a component from the AppExchange successfully; however, they are unable to add it to the Lightning home page.
Which two reasons can be preventing the appbuilder from being able to add the custom component? Choose 2 answers

A. My Domain must be deployed to add custom components to the page with the App Builder.
B. A custom tab must be created to add custom components to the page with the App Builder.
C. The component requires a developer permission to add it to the page with the App Builder.
D. The component is tagged for record pages instead of home pages and is not showing up in the App Builder.

Answer: AD

NEW QUESTION 141
Cloud Kicks (CK) wants to begin socializing and collaborating within Salesforce around customer accounts to discuss various topics. CK would like all company employees to see these conversations.
Which two features of Chatter would meet CK's business needs? Choose 2 answers

A. Set up new private Chatter groups.
B. Set up new public Chatter groups.
C. Use post action on the Account object.
D. Use Chatter actions to create tasks to complete.

Answer: BC

NEW QUESTION 146
A sales manager at Cloud Kicks wants the team to spend more time in the field and less time manually entering the information found on the business cards they collect.
What should an app builder do to help achieve this goal without sacrificing data quality?

A. Research and evaluate data enrichment products on the AppExchange to automate data entry.
B. Post daily to the Chatter feed any relevant fields that need to be populated.
C. Use Flow to create a data entrywizard to automate data entry.
D. Use a combination of workflow rules and formula fields to populate key fields for the sales user.

Answer: A

NEW QUESTION 148
Universal Containers implemented an application process that uses custom objects Internships and Applications. The organization-wide default for Internships has been set to private and is the master in the master-detail relationship with Applications. The VP of HR wants to allow edit access to Applications to recruiters.
How should an app builder configure the proper access?

A. Set the organization-wide default on the Applications object to Read/Write.
B. Add a sharing rule that grants the users Read/Write access to the Internship records.
C. Create a queue for the web applications and assign access to the users who will be editing the records.
D. Create a sharing rule that grants the users Read/Write access to the Application records.

Answer: B

NEW QUESTION 150
The CRMManager at Universal Containers has requested that a custom text field be converted to a picklist in order to promote better data hygiene. What needs to be considered before changing the field type? Choose 2 answers

A. Existing list views that referencethe field may be deleted.
B. Field references will be removed in Visualforce pages
C. All data should be backed up before converting a text field.
D. Changing a field type will remove existing field history.

Answer: AC

NEW QUESTION 152
universal containers has 20 different workflows on the opportunity object. To ensure that updates are processing properly for all field updates uc has the re-evaluete workflow rules after field change checkbox checked. Recently after adding a new workflow, users have reported receiving errors about workflow limits.
What should a app builder look at so address this?

A. Talk to a developer about apex code issues
B. Number of workflows per object limits
C. Workflows that cause each other to fire back and forth recursively

D. Workflows on other objects that are being re triggered

Answer: C

NEW QUESTION 155
Cloud Kicks (CK) keeps track of its shoe inventory in Salesforce. When an order's status is changed to Activated, the inventory for the ordered shoe is reduced.At that point, a SOAP web service on the CK website must be called so that the website is updated to display the correct inventory amount for the shoe.
What should an app builder use to communicate to the CK web service when a shoe's inventory has changed?

A. After-Save Record-Triggered flow
B. Before-Save Record-Triggered flow
C. Process Builder
D. Workflow rule

Answer: D

NEW QUESTION 159
Ursa Major Solar wants to see the Type field from the parent object Galaxy listed on the child recordStar. The app builder is receiving an error stating "Picklist values are only supported in certain functions".
What formula should an app builder use to achieve the desired result?

A. ISPICKVAL(Galaxy__r.Type__c)
B. VALUE(Galaxy_r.Type__c)
C. TEXT(Galaxy_r.Type_c)
D. FIND(Galaxy__r.Type__c)

Answer: C

NEW QUESTION 160
An app builder installs an unmanaged package in a full copy sandbox that ts an exact match for production, and now they are ready to install it m production.
When the app builder attempts to install the package in production, it fails.
Why did the package fail to install?

A. Incorrect license types
B. Package features not compatible
C. Object limits exceeded
D. Apex unit test failures

Answer: D

NEW QUESTION 164
SERVICE AGENTS ARE REQUIRED TO CONFIRM A USER IDENTITY BEFORE PROVIDING SUPPORT INFORMATION OVER THE PHONE. WHAT FEATURE CAN AN APP BUILDER USE TO HELP AGENTS MEET THIS REQUIREMENT?

A. Include Surveys as a Case related list
B. Case Validation Rules
C. Add Path to the top of the Case layout
D. Guided Action Flows on the record page

Answer: D

NEW QUESTION 169
Universal Containers wants to track installation information once it container has been purchased on a custom object.Sales reps should have visibility of all the installation with their opportunities.
visibility of all the installations associated with their opportunities.
What kind of relationship should this new object have to the Opportunity?

A. Lookup
B. Hierarchical
C. Master-Detail
D. Many to Many

Answer: D

NEW QUESTION 171
Universal Containers wants sales reps to get permission from their managers before deleting Opportunities, What can be used to meet these requirements?

A. Process Builder with Submit for Approval action.
B. ApprovalProcess with a triggered Flow process.
C. Approval Process with Time-Dependent Workflow action.
D. Two-step Approval Process.

Answer: D

NEW QUESTION 174

Universal Containerswants to create a report to show job applications with or without resumes. What considerations should the app builder be aware of when creating the custom report type?

A. An app builder is unable to create custom report types for objects they do not have permissions for.
B. Once the report type has been deployed it is unable to be deleted.
C. A primary object selection is locked once the custom report type has been saved.
D. When a custom or external object is deleted the report type and reports remain butcause an error when the report is run.

Answer: C

NEW QUESTION 175
An app builder created multiple custom fields, page layouts, and reports in the sandbox and added them to a change set set was deployed to production, the reports were NOT deployed.
What should the app builder do?

A. Move the reports to the Untried Public Reports folder and add them to a new change set.
B. Move the reports from the Unfiled Public Reports folder and add them to a new change set
C. Recreate the reports in productio
D. Reports are not supported in change sets
E. Add the reports to an unmanaged package and install the unmanaged package into production.

Answer: A

NEW QUESTION 180
Universal Containers is piloting new features in an existing sandbox and wants to prevent outbound email sends during testing.
What should theapp builder do to meet the requirement?

A. Email deliverability set to system email only.
B. Email configured for SMTP authentication.
C. Email relay to the configured host enabled.
D. Email deliverability set to no access.

Answer: D

NEW QUESTION 181
Sales reps at Cloud Kicks (CK) forget to submit for approval when CK needs orders reviewed before close won. CK wants to automatically submit opportunities into the Secure Commitment Stage to eliminatemanual submission.
Which three features would meet the business requirements? Choose 3 answers

A. Workflow
B. Process Builder
C. Apex
D. Chatter action
E. Flow

Answer: BCE

NEW QUESTION 183
When a deal is closed- won, it has to be approved by the owner's manager prior to being added to the leaderboard for a quarterly sales competition. An opportunity is won on the last day of the quarter and themanager is on vacation.
What is recommended to ensure all of the appropriate deals are reviewed and the leaderboard is up to date?

A. Forward the approval request to the manager's assistant.
B. Set up a delegated approver for the manager
C. Have the manager log on and reassign the approval request
D. Use Process Builder to assign a delegated approver.

Answer: B

NEW QUESTION 186
An app builder has deployed a change set from a sandbox to production. There is a long delay in the deployment.
What can be causing the delay?

A. Profiles are included in the change set.
B. A field type change is included in the change set.
C. Dependentfields are included in the change set.
D. Roles are included in the change set.

Answer: B

NEW QUESTION 191
An app builder at Cloud Kicks created acustom object and related fields in the schema builder. What next steps should the app build take to ensure users can access the new object and fields?

A. Create a permission set for access to the object and fields.
B. Allow reporting for the object and fields.
C. Assign data types to the fields on the object.

D. Add the fields to the page layout on the object.

Answer: D

NEW QUESTION 195
When an opportunity close date is delayed by more than 60 days, the manager and the VP sales must approve the change. How can this requirement be met?
Choose 2 answers

A. Build an approval process that requires unanimous approval from the manager and VP of sales.
B. Create a workflow rule that checks for close date less that 60 days and add an email alert.
C. Create a lightning process builder flow that submits the record for an approval process
D. Build a validation rule that does not allow a user to save the opportunity record.

Answer: AC

NEW QUESTION 197
Universal Containers wants to understand return on investment for the latest advertisingbuy. They currently use a private security model for all objects.
What should an app builder recommend?

A. Utilize Account Hierarchies and Roil-Up Summary fields
B. Run an opportunities pipeline report
C. Change to a public security model
D. Configure Campaign Hierarchies and Campaign statistics

Answer: D

NEW QUESTION 199
Manage at Universal Containers want a quick to create additionalaccounts to form a hierarchy from a parent account record. They want to auto-populate five fields based on the parent to make it easier for users to create the child accounts quickly.

A. Custom Global Quick Action
B. Custom Global Quick Account.
C. Customaction on Account
D. Custom link on Account

Answer: B

NEW QUESTION 202
Accounts at Universal Containers are currently readable by all users but editable only by their owners. Management wants to designate some Accounts as VIP Accounts. Only Account ownersshould have read access to these VIP accounts.
Which two actions should an app builder take to meet the requirements? Choose 2 answers

A. Implement a sharing rule.
B. Configure a permission set.
C. Set up an Account Team.
D. Change organization-widedefaults.

Answer: AC

NEW QUESTION 204
Cloud Kicks received a new requirement to calculate summaries from child objects of a standard object. The team would prefer to solve this declaratively.
What are two considerations an app builder should evaluate? Choose 2 answers

A. An app builder is unable to change a lookup to a master-detail relationship.
B. An object can have up to two master-detail relationships.
C. A trigger on save or update can kick off calculations.
D. A value is required in all records ofthe lookup field prior to converting to a master-detail relationship.

Answer: AB

NEW QUESTION 205
The convert button on leads should NOT appear until the lead status picklist is set to a qualified. What should an app builder suggest to meet these requirements?

A. Picklist dependency, page layouts, record types
B. Custom button, validation rule, record types
C. Process builder field update, quick action, record type
D. Page layout, record types, process builder field update

Answer: D

NEW QUESTION 207
An app builder wants to create a new field using SchemaBuilder. Who will get access to the new field by default?

A. Standard profiles
B. No profiles

C. Internal profiles
D. All profiles

Answer: C

NEW QUESTION 210
Ursa Major Solar (UMS) is looking to hire some new employees. UMS wants to allow the same applicant to apply for multiple open positions using a single
application.
What should an app builder recommend to meet these requirements?

A. Create a master-detail relationship on Open_Position__c to Application__c
B. Create a master-detail relationship held on Applicant__c to Application__c
C. Create a master-detailrelationship field on Application__c to Open.Position__c
D. Create a master-detail relationship field on Applicant__c to Apphcabon_c

Answer: A

NEW QUESTION 215
Universal containers wants to ensure that they are accepting clean data from their users and verify that important fields are entered. Whatshould an app builder
recommend to meet this requirement?

A. Update the important fields to be required on the page layout
B. Make a formula field to check the format of the important fields
C. Create a workflow rule to check the fields are formatted correctly
D. Configure a validation to require a field for a specific record type

Answer: D

NEW QUESTION 217
A sales rep at AW Computing is unable to find what they are looking for while scrolling through theirChatter feed.
How can a filter be utilized to show only posts from their key account and opportunity records?

A. Create a Chatter group.
B. Create Chatter bookmarks
C. Create a Chatter stream.
D. Create a Chatter notification.

Answer: C

NEW QUESTION 222
Universal Containers has two types of applicants, hourly and salary. There are separate record types for each. Whileall members of the human resource
department need to be able to view all applicant records, only the hiring Manager and VP of HR should be able to create salary applicant records.
What should the app builder recommend to meet this requirement?

A. Update the org-wide default to private and create a sharing rule for the role of recruiting manager.
B. Create a permission set containing the salary record type and assign it to the appropriate users.
C. Remove "create" permission for the salary applicant objectfor everyone except the manager and VP.
D. Configure the hourly record type as the default and instruct non-management users to accept the default record type.

Answer: B

NEW QUESTION 227
Universal containers (uc) wants to delete data in several fields for 5000 lead records. UC export the selected record IDs and fields that need to have data deleted
in a csv file. Which two steps should an app builder suggest to meet these requirements ? Choose 2 answers

A. Select the correct record type
B. Useimport Wizard to update leads using the CSV file
C. Select insert null values in settings.
D. Use Data Loader to update leads using the CSV file

Answer: CD

NEW QUESTION 228
Universal Containers generates leads from three different sources: web, trade shows, and partners. Some of the information collected is applicable to all sources,
there is alsoinformation that is unique to each type of lead. What should an app builder configure to meet these requirements?

A. Create three lead record types each with its own page layout containing the relevant fields
B. Create a partner community and a record typefor web and trade show leads
C. Create three sections on the lead layout and instruct users to collapse the non-relevant fields
D. Create custom page payouts for each type of lead only containing the relevant fields

Answer: C

NEW QUESTION 231
Universal Containers has a new custom object for Invoices that includes an InvoiceNumber field, Before the Invoice object can be used, invoices will be

migratedfrom an external system maintaining their current InvoiceNumber. After the migration, salesforce will be the system of record and each new Invoice created in Salesforce must have a unique InvoiceNumber.
How should the app builder configure the InvoiceNumber field?

A. Create a Text filed for the original InvoiceNumber and an AutoNumber field for the Salesforce InvoiceNumber.
B. Create a Text field and mark it as a unique external ID field.
C. Create a Text field, then change it to AutoNumber after the migration.
D. Create an AutoNumber field and migrate the Invoices

Answer: B

NEW QUESTION 236
Universal Containers created a 'New Task' custom action on the Opportunityobject. The action was added to all page layouts in the Mobile & Lightning Actions section.
Which Lightning component should the app builder add to the layout to display the action?

A. Related record
B. Related lists
C. Highlights panel
D. Activities

Answer: D

NEW QUESTION 240
DreamHouseRealty (DR) is expanding into subsidized housing by partnering with local government entitles. DR uses Sales Cloud and has enabled field history tracking on the Opportunity object. Due to increased Information requirements, the App Dev team is changing Text Area (Long) fields to Rich Text fields to allow for up to 1,000 characters and better descriptions.
Which two considerations should be made by the team? Choose 2 answers

A. Rich text field values of all lengths are displayed fully in reports.
B. Data loss may occur when changing custom field types.
C. Field History Tracking records value changes of 255 characters or less.
D. Audit Trail is available through REST API extracts.

Answer: BC

NEW QUESTION 242
Universal Containers manages leads in a Lead qualification queue where sales reps can accept ownership of the Lead. Campaign members are required to have a sales owner.
What validation rule should an app builderconfigure?

A. AND(ISBLANK(Lead.Owner.Id))
B. NOT(ISNEW() && ISBLANK(Lead.Owner:Queue.Id))
C. AND(ISNEW(), ISBLANK(Lead.Owner:User.Id))
D. NOT(ISBLANK(Lead.Owner:Queue.Id))

Answer: D

NEW QUESTION 247
Universal Containers assigns system access via permission sets and permission set groups to ensure each user has proper access. One department with varying levels of support staff has five consistent permission sets they require in order to complete their duties. Some higher-level staff have additional permission sets that are only required for them.
How should an app builder recommend assigning permission sets to users?

A. Utilize the manage assignments button to assign a permission set group and additional individual permission sets to each user.
B. Utilize the manage assignments button to assign each user with the same set of permission set groups and permission sets.
C. Utilize the Data Import Wizard to mass update the desired users with their full list of permission sets and permission set groups.
D. Utilize the Data Loader to mass update the desired users with their full list of permission sets and permission set groups.

Answer: A

NEW QUESTION 250
Service agents at Ursa Major Solar want a more condensed case view. Service agents also want to be able to modify the associated contact and account records from the case page layout on the Lightning record page.
Which two components should an app builder use to meet these requirements? Choose 2 answers

A. Path
B. Rich text
C. Related record
D. Tabs

Answer: CD

NEW QUESTION 253
Cloud Kicks works on an annual subscription model. When a sale rep marks an opportunity as closed won, a new opportunity should automatically be created for the renewal. The contracts team works outside of salesforce but also needs to be notifiedabout closed deals in order to initial the contract process with the customer.

Which automation solution would meet these requirements?

A. Approval Process
B. Outbound Message
C. Validation Rule
D. Record-triggered flow

Answer: B

NEW QUESTION 258
Sales manager at universal containers would like to standardize what information sales rep are gathering. Sales rep want recommendations, sales strategies and to know what key fields need to be completed at each step of the sales process on the opportunity record. What feature should an app builder use to provide this functionally?

A. Workflow
B. Path
C. Chatter feed
D. GlobalAction

Answer: B

NEW QUESTION 261
The case handling process at Universal Containers includes multiple steps Including approvals, notifications, and fields updates. To manage and evaluate all of these changes in a single save operation, an app builder wants to use Process Builder and the Advanced option to let the process evaluate a record multiple times has been selected.
Which two options should the app builder avoid to prevent recursion? Choose 2 answers

A. IF statements
B. Setting a criteria node to No criteria-just execute the procedure
C. Invocable processes
D. The ISCHANGED function

Answer: BC

NEW QUESTION 263
An app builder is tasked with adding key performance indicators on client pages. They want to see a summary of the number of open Opportunities and the number of won Opportunities for each Account.
Where should theapp builder go to build these new rollups?

A. Lightning App Builder
B. Account Object
C. Lightning Object Creator
D. Opportunity Object

Answer: B

NEW QUESTION 264
DreamHouse Realty is building a custom Lightning app to track its expanding solar water collection business. The Lightning app currently contains a custom Lightning record page with standard components.
From which two resources should an appbuilder get custom components to bring into the new Lightning app? Choose 2 answers

A. AppExchange
B. Apex Code
C. Import Wizard
D. Visualforce

Answer: CD

NEW QUESTION 265
Cloud Kicks recently implemented the application lifecycle management process to its release management strategy.
Which category handles bug fixes and simple changes?

A. Patch
B. Minor
C. Major
D. Rollback

Answer: A

NEW QUESTION 268
Universal Containers has a customer base where many customers have the same or similar company names. Which functionality should be configured to improve an end user`s search experience?
Choose 2 answers

A. Update the account search layouts view filtersettings.
B. Update the account search layouts search results columnsdisplayed.
C. Update the account search filter fields.

D. Update the account search layouts accounts tab columns displayed.

Answer: BC

NEW QUESTION 273
A new field has been added to the Applicantobject that is part of an unmanaged package. A recruiter ran the Position with or without Applicants report and noticed that the new field was missing as an option to add as a column.
How should an app builder troubleshoot this issue?

A. Adjust the field level security to include in the report type.
B. Check Allow Reports for the position and applicant objects.
C. Add the field to the custom report type field layout.
D. Update the profile with the Manage Public Reports permission.

Answer: C

NEW QUESTION 276
The Service Manager provided the app builder with color code requirements for case age on open cases. New cases populate a green circle
Day-old cases populate a yellow circle Three day-oldcases populate a red circle
How should an app builder implement this requirement?

A. Formula Field
B. Quick Action
C. Custom Button
D. Lightning Web Component

Answer: A

NEW QUESTION 281
Cloud Kicks has a sales rep who is stating that their Contact is unavailable for other users to see within Salesforce.
In which three ways can an app builder troubleshoot this issue? Choose 3 answers

A. Create an Account Sharing Rule to give the users access to all records.
B. Confirm whether Default Organization-Wide Sharing Settings provide access to the Account.
C. Review the Contact record and ensure it is linked to an Account.
D. Verify the users with the issue have access to the Contact object.
E. Create a new Contact and have the users try again.

Answer: BCD

NEW QUESTION 283
The DreamHouse Realty (DR) service manager has asked for someimprovements in case management to enforce process compliance so that cases are unable to be reverted to an earlier case status, and to ensure that certain fields are required when specific case criteria are met.
What solution should an app builder implement to meet these requirements?

A. Workflow Rules
B. Process Builder
C. A Validation Rules
D. Activities Component

Answer: C

NEW QUESTION 287
Universal Containers wants to deliver purchased containers to remote construction address. In these cases the customers will supply UC with the coordinates to the location.
What type of field should the app builder use to capture this information?

A. Number
B. Goelocation
C. Text
D. External Lookup

Answer: B

NEW QUESTION 289
Sales reps at Universal Containers use Salesforce on their mobile devices. They want a way to odd new contacts quickly and then follow up laterto complete the additional Information necessary.
What mobile solution should an App Builder recommend?

A. Customize the mobile menu to move Contacts to the top.
B. Build a global action to create Contacts.
C. Add a compact layout to Contacts.
D. Use Pathand set pre-defined values

Answer: B

NEW QUESTION 292
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