



**Cisco**

## **Exam Questions 700-680**

Collaboration SaaS

#### NEW QUESTION 1

Which endpoint comes with a display, camera, and codec?

- A. Webex Room 70 G2
- B. Cisco Webcam 20000
- C. Room Kit Plus
- D. iPad

**Answer: C**

#### NEW QUESTION 2

Which statement about the Collaboration Flex Plan Value Transfer program is valid?

- A. is only available for IP Phones
- B. provides deeper discounts for Flex Plan deals
- C. allows trade-in of eligible perpetual licenses and active Cisco Software Support (SWSS) contracts in exchange for a purchase credit on Flex Plan
- D. provides training credits to the partner when they sell a Flex Plan

**Answer: C**

#### NEW QUESTION 3

Which statement about Webex Teams security is valid?

- A. Customers provide their own security.
- B. Webex Teams uses a Key Management Service to create and distribute the encryptions keys used for End to End Encryption.
- C. Security is managed by Meraki.
- D. Webex Team indexing is a "cloud only" service.

**Answer: B**

#### NEW QUESTION 4

What tools help Partners determine the best Cisco Collaboration Flex Plan for customers?

- A. Salesforce and Sales Connect
- B. App Hub and Integrations Playbook
- C. the Flip 2 Flex Discovery Tool and Flip2Flex Portal
- D. SWSS Help Desk and Cisco Commerce Workspace (CCW)

**Answer: C**

#### NEW QUESTION 5

Which buying model for Meetings in the Cisco Collaboration Flex Plan is valid?

- A. Meetings are not available on the Collaboration Flex Plan
- B. Named User only
- C. Enterprise Agreement only
- D. Enterprise Agreement, Active User and Named User

**Answer: D**

#### NEW QUESTION 6

Which statement best describes Webex Edge Audio?

- A. Webex Edge Audio uses the existing Cisco UCM and Expressway products to pass the audio traffic over the Internet to the Webex meeting.
- B. Webex Edge Audio only works with ISDN lines.
- C. Webex Edge Audio requires Webex Edge Video Mesh to function correctly.
- D. Webex Audio is limited to 10 participants.

**Answer: A**

#### NEW QUESTION 7

Which TLS version(s) are supported by Webex Teams applications?

- A. TLS versions 1.1 and 1.2 only
- B. TLS version 1.2 only
- C. Webex Teams does not support TLS
- D. TLS version 1.0 and 1.1 only

**Answer: A**

#### NEW QUESTION 8

How long can a Team Space persist?

- A. 1 year
- B. 60 days
- C. as long as needed
- D. disappears every day

**Answer: C**

**NEW QUESTION 9**

Which benefit does Cisco Commerce Workspace (CCW) provide for partners?

- A. quote and transact orders for both traditional resale and subscription and annuity orders
- B. quote and order resale product only
- C. order only resale and subscription or annuity offers
- D. ordering tool for Distributors only

**Answer: A**

**NEW QUESTION 10**

Which action for Cisco Proximity is valid?

- A. Pair to a nearby Cisco room device and wirelessly share content to the meeting
- B. Determine which attendee would be the most effective presenter based on latency
- C. Pair to the room lightning system through infrared
- D. Locate the attendees based on network IP address

**Answer: A**

**NEW QUESTION 10**

Which two features are included in Cisco video room systems? (Choose two.)

- A. Surround sound audio
- B. only register to on premises call controller
- C. 3D astral projection
- D. Intelligent View
- E. Speaker Tracking

**Answer: DE**

**NEW QUESTION 13**

Which key benefit of Webex Teams collaboration is valid?

- A. Only the moderator of a space is able to use important meeting features
- B. Replaces the need for a firewall appliance
- C. Webex Teams does not support API's or SDK's
- D. Integrates persistent context chats, file sharing, and whiteboarding

**Answer: D**

**NEW QUESTION 15**

Which Webex Try and Buy Program benefit is included in the purchase?

- A. one (1) year of Webex conferencing at no cost
- B. Webex conferencing only
- C. Webex conferencing, Webex Teams and Devices
- D. Unlimited Webex licenses

**Answer: C**

**NEW QUESTION 19**

Which two services are delivered in Webex Edge? (Choose two.)

- A. Webex Edge Management
- B. Cisco dCloud
- C. Webex Edge Audio
- D. Webex Edge Touch Ten
- E. Webex Edge Connect

**Answer: CE**

**NEW QUESTION 22**

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