700-760 Dumps

Cisco Security Architecture for Account Managers

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NEW QUESTION 1
How can partners leverage Cisco's award-winning resources and support to help customers?

A. Access support, services, and resources whenever needed.
B. Be the first to receive new innovations.
C. Take advantage of incentives programs.
D. Earn higher margins on each deal sold.

Answer: A

NEW QUESTION 2
For what does ACI provide a single point of support?

A. automation
B. management
C. orchestration
D. visibility

Answer: D

NEW QUESTION 3
What are two ways that Cisco helps customers balance protection and accessibility? (Choose two)

A. Leverage integrated tools and dynamic context to enforce policies
B. Reinforce device infrastructure with an extensive security portfolio
C. Provide vital training to ensure a skilled workforce.
D. Analyze user and device vulnerability.
E. Manage risk more effectively across the environment.

Answer: AB

NEW QUESTION 4
What are two common customer obstacles? (Choose two.)

A. Lack of solution integration
B. High turnover of IT professionals
C. Compliance regulations
D. Limited resources
E. Security system blackouts

Answer: AD

NEW QUESTION 5
What is used to reduce attack surfaces?

A. Access
B. Remediation
C. Segmentation
D. Device trust

Answer: C

NEW QUESTION 6
What is the primary customer challenge caused by the wide variety of security solution providers on the market?

A. Finding a low-cost option
B. Determining the single best security product
C. Contacting all providers for information
D. Finding the right provider to offer the best value

Answer: D

NEW QUESTION 7
What are two factors that influence customer IoT conversations'? (Choose two)

A. Maturity
B. Detection
C. Motivation
D. Protection
E. Prevention

Answer: AC

NEW QUESTION 8
Which two products empower customers to create secure next-gen networks? (Choose two.)

A. AMP
B. ISE
C. ACI
D. SD-Access
E. MFA

Answer: CD

NEW QUESTION 9
Which three products are Cisco Advanced Threat solutions? (Choose three.)

A. Stealthwatch
B. Web Security
C. Remote Access VPN
D. ThreatGrid
E. Advanced Malware Protection (AMP)
F. Next-Generation Firewall (NGFW)
G. Next-Generation Intrusion Prevention System (NGIPS)

Answer: ADE

NEW QUESTION 10
Which network security product provides a unified image on an intuitive interface?

A. Next-Generation Intrusion Prevention System
B. Advanced Malware Protection
C. Cloudlock
D. Firepower Threat Defense

Answer: B

NEW QUESTION 10
Which statement embodies trust-centric security?

A. Verify before granting access via MDM software
B. Prevent attacks via an intelligence-based policy, then detect, investigate, and remediate
C. Protect users from attacks by enabling strict security policies.
D. Verify before granting access via identity-based policies for users, devices, app
E. and locations

Answer: D

NEW QUESTION 14
What does remote access use to verify identity?

A. MFA
B. Remote Access VPN
C. Agents
D. AMP for Endpoints

Answer: B

NEW QUESTION 15
In which two ways should companies modernize their security philosophies? (Choose two.)

A. Reinforce their threat-centric security tactics.
B. Decrease internal access and reporting
C. Expand their IT departments.
D. Rebuild their security portfolios with new solutions
E. Complement threat-centric tactics with trust-centric methods.

Answer: DE

NEW QUESTION 17
Which two attack vectors are protected by Remote Access VPN? (Choose two.)

A. Cloud
B. Campus & Branch
C. Voicemail
D. Mobile
E. Email

Answer: BD

NEW QUESTION 19
Which component of StealthWatch uses sophisticated security analytics to accelerate threat response times?

A. Network control
B. Investigation
C. Anomaly detection
D. Threat protection

Answer: B

NEW QUESTION 24
Which two attack vectors are protected by Email Security? (Choose two.)

A. Voicemail
B. Mobile
C. Email
D. Web
E. Cloud

Answer: BC

NEW QUESTION 27
Which two elements does Tetration provide for security posture and traffic analysis? (Choose two.)

A. Device updates
B. App process information
C. App access control
D. App dependency map
E. Hardware packages

Answer: BD

NEW QUESTION 30
Which three products are Cisco Visibility & Enforcement solutions? (Choose three.)

A. Web Security
B. AnyConnect
C. TrustSec
D. Identity Services Engine (ISE)
E. Next-Generation Firewalls (NGFW)
F. Next-Generation Intrusion Prevention System (NGIPS)
G. Advanced Malware Protection (AMP) for Endpoints

Answer: BCD

NEW QUESTION 32
In which two ways does Cisco address resource constraints for customers? (Choose two.)

A. Extended datacenter support
B. IoT device hardware upgrades
C. Environment control via URL filtering and AVC
D. Enable many features via one appliance
E. Consolidated training

Answer: CD

NEW QUESTION 36
Which two benefits of streamlined management does Cisco provide? (Choose two.)

A. Unified management across multiple services
B. Siloed systems
C. Consolidated security monitoring
D. Centralized management
E. Device access control

Answer: AD

NEW QUESTION 40
What is an attribute of Cisco Talos?

A. Detection of threats communicated within 48 hours of occurrence
B. Blocks threats in real time
C. Real-time threat information
D. 3rd party applications integrated through comprehensive APIs

Answer:

C

NEW QUESTION 44
Which two areas require secure access? (Choose two.)

A. Workflow
B. Workspace
C. Workforce
D. Worktable
E. Workloads

Answer: CE

NEW QUESTION 46
Which two security areas are provided by Cisco's email solutions? (Choose two.)

A. DNS-Layer Security
B. CTD & Network Analytics
C. Malware Protection
D. Identity Services
E. Cloud App Security

Answer: CD

NEW QUESTION 48
Which two products are involved in granting safe access to apps? (Choose two.)

A. ACI
B. Identify Services Engine
C. TrustSec
D. Duo
E. SD-Access

Answer: BD

NEW QUESTION 49
Which two attack vectors are protected by Visibility and Enforcement? (Choose two.)

A. Mobile
B. Cloud
C. Email
D. Web
E. Endpoints

Answer: AE

NEW QUESTION 50
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