

## 700-760 Dumps

### Cisco Security Architecture for Account Managers

<https://www.certleader.com/700-760-dumps.html>



**NEW QUESTION 1**

What are two ways that Cisco helps customers balance protection and accessibility? (Choose two )

- A. Leverage integrated tools and dynamic context to enforce policies
- B. Reinforce device infrastructure with an extensive security portfolio
- C. Provide vital training to ensure a skilled workforce.
- D. Analyze user and device vulnerability.
- E. Manage risk more effectively across the environment.

**Answer:** AB

**NEW QUESTION 2**

Which two benefits of flexible purchasing does Cisco provide? (Choose two.)

- A. Simplify the datacenter
- B. Meet immediate needs
- C. Roll out more solutions
- D. Plan for the future
- E. Reduce training needs

**Answer:** BD

**NEW QUESTION 3**

Which two Cisco products remediate network, cloud, and endpoint threats? (Choose two.)

- A. Duo
- B. Identity Services Engine
- C. Stealthwatch
- D. Cisco Security Connector
- E. AMP for Endpoints

**Answer:** CE

**Explanation:**

[https://www.cisco.com/c/en\\_ae/products/security/portfolio.html#~stickynav=2](https://www.cisco.com/c/en_ae/products/security/portfolio.html#~stickynav=2)

**NEW QUESTION 4**

What are two factors that influence customer IoT conversations'? (Choose two)

- A. Maturity
- B. Detection
- C. Motivation
- D. Protection
- E. Prevention

**Answer:** AC

**NEW QUESTION 5**

What are two of the key benefits of the Opportunity Incentive Program? (Choose two.)

- A. Supports a focus on the customer lifecycle
- B. Facilitates rapid quoting to decrease time to market
- C. Incentivizes partner-driven opportunity creation efforts
- D. Reinforces partner demand-generation capabilities
- E. Strengthens customer success management

**Answer:** BD

**NEW QUESTION 6**

Which statement embodies trust-centric security?

- A. Verify before granting access via MDM software
- B. Prevent attacks via an intelligence-based policy, then detect, investigate, and remediate
- C. Protect users from attacks by enabling strict security policies.
- D. Verify before granting access via identity-based policies for users, devices, app
- E. and locations

**Answer:** D

**NEW QUESTION 7**

What are two ways Cisco addresses customers' growing business needs? (Choose two.)

- A. Multi/hybrid cloud platforms
- B. Highly-scalable DC platforms

- C. Bulletproof NGFW appliances
- D. Consolidated tracking and reporting
- E. Multiple solution deployment choices

**Answer:** BE

**NEW QUESTION 8**

Which three products are used to secure the cloud? (Choose three.)

- A. Umbrella
- B. Tetration
- C. NGFW
- D. ESA
- E. Meraki
- F. Cloudlock

**Answer:** BCF

**NEW QUESTION 9**

Which two types of recurring revenue sales does Cisco offer? (Choose two.)

- A. Platform subscription sale
- B. License sale
- C. Portfolio
- D. Subscription sale
- E. Training

**Answer:** AB

**NEW QUESTION 10**

In which two ways should companies modernize their security philosophies? (Choose two.)

- A. Reinforce their threat-centric security tactics.
- B. Decrease internal access and reporting
- C. Expand their IT departments.
- D. Rebuild their security portfolios with new solutions
- E. Complement threat-centric tactics with trust-centric methods.

**Answer:** DE

**NEW QUESTION 10**

Which two attack vectors are protected by Remote Access VPN? (Choose two.)

- A. Cloud
- B. Campus & Branch
- C. Voicemail
- D. Mobile
- E. Email

**Answer:** BD

**NEW QUESTION 14**

Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

- A. Advanced Malware Protection
- B. Identity Services Engine
- C. Industrial Network Director
- D. Cisco Security Connector
- E. Duo

**Answer:** AB

**NEW QUESTION 19**

In which two ways does Cisco address resource constraints for customers? (Choose two.)

- A. Extended datacenter support
- B. IoT device hardware upgrades
- C. Environment control via URL filtering and AVC
- D. Enable many features via one appliance
- E. Consolidated training

**Answer:** CD

**NEW QUESTION 24**

Which are two reasons perimeter-based network security is no longer sufficient? (Choose two )

- A. more vulnerabilities
- B. more IT professionals
- C. more networks
- D. more devices
- E. more users

**Answer:** DE

**NEW QUESTION 29**

Which two benefits of streamlined management does Cisco provide? (Choose two.)

- A. Unified management across multiple services
- B. Siloed systems
- C. Consolidated security monitoring
- D. Centralized management
- E. Device access control

**Answer:** AD

**NEW QUESTION 33**

What is an attribute of Cisco Talos?

- A. Detection of threats communicated within 48 hours of occurrence
- B. Blocks threats in real time
- C. Real-time threat information
- D. 3rd party applications integrated through comprehensive APIs

**Answer:** C

**NEW QUESTION 35**

Which two areas require secure access? (Choose two.)

- A. Workflow
- B. Workspace
- C. Workforce
- D. Worktable
- E. Workloads

**Answer:** CE

**NEW QUESTION 36**

Which two products are involved in granting safe access to apps? (Choose two.)

- A. ACI
- B. Identify Services Engine
- C. TrustSec
- D. Duo
- E. SD-Access

**Answer:** BD

**NEW QUESTION 39**

Which two attack vectors are protected by Visibility and Enforcement? (Choose two.)

- A. Mobile
- B. Cloud
- C. Email
- D. Web
- E. Endpoints

**Answer:** AE

**NEW QUESTION 41**

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